

Thomas Sfakiyanudis

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Annapolis, MD

C: (410) 507-3030

SUMMARY

Dedicated and detail-oriented entrepreneur with 25 years of experience. A self-starter who consistently assumes responsibility, meets objectives, and completes projects in a timely and efficient manner. Expertise include public speaking, project management, coaching, personnel management and customer service.

WORK EXPERIENCE

ANCHOR TRANSPORTATION Annapolis, MD (2015 – Present)

Owner

Anchor Transportation is a transportation company in the Annapolis area that assists with wheel chair and ambulance special needs transportation.

- Started the company from the ground up, while wearing many hats to ensure financial success.
- Key administrator in the development of the annual business plans, forecast, and budgets as well as short and long-term growth strategies.
- Manager of employee schedules and other administrative responsibilities, including payroll, accounts payable/accounts receivable and all required federal and state government filings.
- Chief communicator to vendor and clients to answer questions and explain information.
- Navigated difficult business situations, including the COVID-19 pandemic.

ANNAPOLIS HIGH SCHOOL Annapolis, MD (1999 - Present)

Varsity Head Coach

- Coached numerous state placers and champions.
- Served as a mentor and role model for the student athletes.
- Worked with the Athletic Director to adhere to the fiscal budget.
- Cooperated with parents for fund raising activities.

OMEGA PROPERTIES Annapolis, MD (2001 - Present)

Manager/Part Owner

Omega Properties is a land development firm who specializes in commercial office space management, development and renting units.

- Used cost evaluation techniques and calculations to ensure that project costs are kept to a minimum without sacrificing quality and efficiency.
- Monitor and ensure that all development is done per specification and without violating government standards.
- Strategic planner for property acquisitions for the company.
- Developed marketing plan to target local businesses to fill vacant units.

- Negotiated, developed and enforced tenant leases.

ANNE ARUNDEL COMMUNITY COLLEGE Arnold, MD
Adjunct Professor – Health and Human Sciences

(2017 – 2018)

- Prepared and taught the class curriculum

OTHER ACCOMPLISHMENTS

- Bachelor of Arts Degree, Psychology - University of West Virginia, Morgantown, WV May 1997
- Annapolis Arts and Entertainment District Board, 2009
- Opportunities Industrialization Centers of America Board, Fundraising Chairman, 2007 – 2010
- Dare to Care Vascular Screening Volunteer, May 2010
- Anne Arundel County Coach of the Year, 2001 and 2002
- Board of OIC- Opportunities Industrialization Center, 2009-2012
- City of Annapolis Planning Commission, 2021- present