

**IAN MATTHEW PFEIFFER**  
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## ***PROFESSIONAL EXPERIENCE***

### **State Innovation Exchange (SiX)**

February 2018 – Present

Annapolis, MD

#### *MARYLAND STATE DIRECTOR*

- Led engagement with Maryland General Assembly members who are seeking to enact legislation to strengthen our democracy, fight for working families, and defend civil rights and liberties.
- Orchestrated the collection of national policy research to support legislators interested in learning how other state legislators have approached similar challenges.
- Launched an annual pre-session statewide poll, in coordination with key legislators and partners, to test support for progressive policy proposals.
- Facilitated skill-based trainings and policy briefings to support legislators and staff.
- Hosted Telephone Town Hall meetings and other social media visibility efforts for Maryland Legislators leading on progressive initiatives.

### **City of Annapolis, Maryland**

December 2009 – December 2017

Annapolis, MD

#### *ALDERMAN*

- Nominated to serve on the Finance Committee, responsible for drafting the City's annual budget, as a newly elected Councilman.
- Offered legislation to create a Transportation Sub-Committee of the Annapolis City Council and now serve as its Chairman.
- Selected for the Maryland Municipal League's Legislative Advocacy Committee, representing the views of Maryland cities and towns before the Maryland General Assembly.
- Appointed to the National League of Cities Transportation and Infrastructure Policy Committee to advocate for infrastructure investment before Congress and the Executive Branch.
- Elected as the Maryland Chair and National Finance Chair of Democratic Municipal Officials, a constituency organization of the Democratic National Committee.

### **Ian Pfeiffer Government Relations**

September 2005 – February 2018

Washington, DC *PRINCIPAL*

- Design and implement Congressional advocacy strategies for a variety of municipalities, private companies, and community-based organizations.
- Build support for several small high-tech companies commercializing innovative technologies through federal investments, in the Department of Defense.
- Work in concert with larger lobbying firms on complex multi-pronged advocacy campaigns.
- Formed partnerships with local and statehouse lobbying firms to serve as their Capitol Hill representative.
- Coordinated California delegation support for a proposed West Coast squadron of the Coast Guard's armed HITRON mission helicopters, which are used for drug interdiction and port security missions.
- Crafted an effective strategy to authorize a new worker training program for our nation's pipeline operators, focused on safety and post 9/11 security concerns.

### **Committee on Transportation and Infrastructure**

January 2003 – August 2004

United States House of Representatives

Washington, DC

### *STAFF ASSOCIATE*

- Served as Ranking Member Filner's staff associate to the House Transportation Committee's Coast Guard and Maritime Transportation Subcommittee.
- Assisted in development of the Democratic Caucus position on drafting, debating, and advancing all legislation under the Subcommittee's jurisdiction.
- Worked closely with Democratic Staff Director to ensure that Ranking Member Filner's priorities were addressed in legislation before the Subcommittee.
- Represented Ranking Member Filner at conference committee meetings on the Coast Guard Authorization bill, the legislative vehicle for all maritime related issues passed by Congress each year.

### **U.S. Representative Bob Filner (D-CA)**

January 2002 – August 2004

Washington, DC

#### *LEGISLATIVE DIRECTOR*

- Managed all aspects of Congressman Filner's legislative operation, directed a staff of five.
- Served as staff liaison to Transportation and Infrastructure Committee, attending hearings and mark-ups with Congressman, drafting and coalition building for Filner amendments in the Highways and Transit, Aviation, Railroad, and Water Resources Subcommittees.
- Coordinated bi-partisan California delegation strategy for securing state policy initiatives and projects in the reauthorization of surface transportation bill.
- Orchestrated the collection, selection, and advocacy effort for all district specific appropriations projects.
- Handled legislation regarding Transportation, Health, Tax, Business, Homeland Security, and Judiciary.
- Drafted legislation, remarks, floor statements, speeches and letters.
- Coordinated district events with executive branch, state and local officials. Met with interest groups and constituents regarding pending legislation.

### **U.S. Representative Mark Udall (D-CO)**

January 1999 – January 2002

Washington, DC

#### *LEGISLATIVE ASSISTANT*

- Handled legislation regarding Transportation, Smart Growth, Health, Education, Banking, Technology, Social Security and Pensions, Housing and Business for the Congressman.
- Drafted legislation, remarks, floor statements, speeches and letters.
- Staff liaison to Small Business Committee, attended hearings and mark-ups with Congressman.
- Coordinated and drafted legislative components of Congressman's Federal Smart Growth Agenda.
- Drafted the first piece of business oriented telecommuting legislation.

### **Mark Udall for Congress**

August 1998 – November 1998

Boulder, CO

#### *DEPUTY FINANCE DIRECTOR*

- Planned and coordinated all fundraising events, both in district and around the country.
- Coordinated logistics and advanced fundraising events featuring Commerce Secretary Daley, Transportation Secretary Slater, Energy Secretary Richardson, and numerous Congressional leaders.
- Raised more than \$750,000 in General Election Contributions in the final two months of the campaign.

### ***EDUCATION***

**Edward J. Bloustein School of Planning and Public Policy  
Rutgers University**

May 2005

*Masters of Public Administration and Politics*

**California State University at Sonoma**

May 1995

*Bachelor of Arts in Political Science*