

FISCAL IMPACT NOTE

Legislation No: O-5-16

First Reader Date: 1/11/16

Note Date: 1/20/16

Legislation Title: Lease of City Property: Spring 2018 Boat Shows

Description: For the purpose of authorizing a lease of certain municipal property located at the City Dock, surrounding areas and boat moorings in Annapolis, Maryland as more fully described in the Lease Agreement with Cruisers University, Inc., t/a Annapolis Spring Sailboat Show, in April 2018, to conduct boat shows.

Analysis of Fiscal Impact: This legislation would permit a lease between the City (the Lessor) and Cruisers University, Inc. (the Lessee) for a period of time in April and May 2018 commencing on April 23, 2018 and terminating on May 1, 2018. This lease will provide the City with the greater of either: forty-five percent (45%) of the Lessee's gross receipts (after deduction of admission taxes) from the Lessee's sale of tickets for admission to the Show during the Term of this Lease; or Fifteen Thousand Thirty-Seven Dollars and Nineteen Cents (\$15,037.19).

In addition to the Rent, the Lessee shall reimburse the Lessor for the costs incurred by the Lessor as a result of the Lessee's use of the Premises, including, but not limited to, utilities, inspections, parking and transportation, facilities and services, trash and recycling services, police services, fire services, and other safety services (collectively, the "City Fees"). The Lessee shall pay the Lessor the City Fees, in full, at the same time the Lessee pays the Rent. It is anticipated that the Lessee will not have costs incurred as they obtain such services from private contractors.