

Revised Staff Report

O-05-16

Lease of City Property: Spring 2018 Boat Show Cruisers University, Inc. (Annapolis Spring Sailboat Show)

Pursuant to Article II, Section 8 of the Annapolis City Charter, it is necessary for the City Council to enact an ordinance to authorize a lease of City property. Ordinance __-16 would authorize an a lease of City property at the City Dock and surrounding areas and boat moorings in Annapolis, Maryland for the purpose of the Spring 2018 Sailboat Show.

The lease would be executed between the City of Annapolis and Cruisers University, Inc., trading as Annapolis Spring Sailboat Show. Under the terms of the lease, Cruisers University, Inc. would have access to the lease area from April 23, 2018 through May 1, 2018 in exchange for the greater of either: (i) forty-five percent (45%) of its gross receipts (after deduction of admission taxes) from the sale of tickets for admission to the show or, (ii) Fifteen Thousand Thirty-Seven Dollars and Nineteen Cents (\$15,037.19). The parties are required to meet sixty (60) calendar days prior to the opening of the show to determine all costs associated with City services (utility, police, fire, and trash/recycling) for this Show, which Cruisers University, Inc. shall be required to pay.

In addition to the standard **Exhibit A** for this lease showing the basic outline of the leased premises, the parties also created an **Exhibit A Supplement**. This supplement is identical to **Exhibit A**, but it has been color coded with a corresponding key. The color coding more clearly indicates the various parcels of land/water to be leased, and indicates which parcels are optional (i.e. may not be used) as further described in Section 1.1(a) of the lease. A scale is included on both **Exhibit A** and the **Exhibit A Supplement** to indicate size/distances.

Prepared by Ashley Leonard, Assistant City Attorney, City of Annapolis Office of Law, (410) 263-7954 and aleonard@annapolis.gov.