



Chartered 1708

Michael J. Pantelides, Mayor  
160 Duke of Gloucester Street  
Annapolis, MD 21401-2517  
410-263-7997

September 4, 2014

To: Alderpersons, City of Annapolis

From: Mayor Mike Pantelides *MJP*

Re: Planning Commission appointment

Pending your approval, I would like to appoint Mr. Benjamin Sale to the Planning Commission. Mr. Sale is a resident of Ward 3 and this appointment fills a vacancy on the commission.

Benjamin N. Sale  
204 South Cherry Grove Ave.  
Annapolis, Maryland 21401  
bensale98@gmail.com  
443-875-2079

A copy of his resume is attached.

Thank You.

MJP/hrr

Reviewed by: <u>Rules and City Government Committee</u>	
<u>    </u> Favorable	<u>    </u> Unfavorable
_____	_____
Committee Chair	Date

## **Benjamin N. Sale**

204 South Cherry Grove Ave.  
Annapolis, Maryland 21401  
[bensale98@gmail.com](mailto:bensale98@gmail.com)  
Annapolis 3<sup>rd</sup> ward



### **Family:**

- Margaret (wife), Megan, Benjamin, and Josephine

### **EDUCATION:**

B.S. Civil Engineering, University of Mississippi, May 1998.  
National Council of Examiners for Engineering and Surveying (NCEES), EIT.  
Management, Finance, and Economics studies. University of New Orleans Graduate School  
Wyle Aerospace Corporate Management Leadership Course, graduate.

### **WORK EXPERIENCE:**

**Private Real Estate Investment and Management.** 1998 to present.

- Managed additions to and refurbishing of investment properties and structures in Annapolis and the state of Nevada. Complete rebuilding of damaged properties and returned to rental markets in Louisiana and Mississippi. Created building design packages to code. Managed permitting, rezoning, and the construction process utilizing multiple contract professionals.
- Actively managed both residential and corporate investment properties with private and corporate entities including advertising, lease negotiation, evictions, maintenance, finance, and budgeting.
- Executive consultant to the Board of Directors of Francis A. Quinette Realty Co. Negotiated and managed mineral resource exploitation leases on corporate property with land managers and exploration organizations.
- Familiarity with International and National building and fire codes: IBC, IRC, IECC, IEBC, IMC, NEC, IPMC, NFPA, and Annapolis Zoning Code.

**Control Zone Solutions Inc.** U.S. Organizational Safety Training Jun 2012 to present.

- Organizational Safety and Management Instructor in the petroleum and bulk transport services industry. Instructed multiple groups of mid-level management and direct operations employees in the benefits and aspects of organizational safety. Integrated Corporate Engineering and United States Government processes and policies into existing business safety construct, to aid in redefining safety goals and parameters for improved safety and management results.

## REFERENCES:

- Mr. Cole Cowden, Aviation Technical Consulting Manager, Wyle Aerospace, Inc. Email: [cole.cowden@wyle.com](mailto:cole.cowden@wyle.com) Phone 404-815-4863.
- Mr. Kelly Sullivan, CEO, Control Zone Solutions, [ksullivan@controlzonesolutions.com](mailto:ksullivan@controlzonesolutions.com) 504-957-5032
- Dr. Waheed Uddin, Professional Engineer, Director, Center for Advanced Infrastructure Technology Email: [cvuddin@olemiss.edu](mailto:cvuddin@olemiss.edu) Phone 301-866-2224.
- Mr. Lee Sale, Professional Engineer, Royal Dutch Shell, Email: [lee.sale@shell.com](mailto:lee.sale@shell.com) Phone 504-813-7608.
- Mr. Gary Martin, Transmission Design Engineer, Entergy Services INC. Email: [gmarti3@entergy.com](mailto:gmarti3@entergy.com) Phone 501-920-6235.