



Chartered 1708

Office of the Mayor
Gavin Buckley, Mayor
160 Duke of Gloucester Street
Annapolis, MD 21401-2517

June 30, 2022

To: Alderpersons, City of Annapolis

From: Mayor Gavin Buckley

Re: Alcoholic Beverage Control Board Appointment

Pending your approval, I would like to appoint Mr. C. Ryan Chitwood to the Alcoholic Beverage Control Board. Mr. Chitwood is a resident of Ward 8 and this appointment fills a vacancy on the commission.

C. Ryan Chitwood
912 Van Buren St.
Annapolis MD 21403

A copy of his resume is attached.

Thank You.

GB/hrr

Reviewed by: <u>Economic Matters Committee</u>	
<input type="checkbox"/> Favorable	<input type="checkbox"/> Unfavorable
_____	_____
Committee Chair	Date

C. RYAN CHITWOOD

912 Van Buren St.

Annapolis, MD 21403

443-995-9285

Ryan.Chitwood@gmail.com

PROFESSIONAL EXPERIENCE

Capital Forest Products, Annapolis, MD

August 2014

–Present

Forest Products Trader

- Currently working within the cedar and softwood trading groups
- Hired in 2014 to expand company presence in the Midwest and Southern U.S.
- Generated \$7.5M in revenue during FY 2018.
- Specialize in the trading of softwood lumber from North America and Europe.
- Maintain both North American and European supplier relationships.
- Prepare market analysis presentations for customers, primarily using PowerPoint.
- Work collaboratively with colleagues to analyze current market conditions and forecasts to determine buying positions.
- Advise accounts regarding current market pricing and conditions.
- Educate customers regarding lumber species and grade
- Member of North American Wholesale Lumber Association education committee.

HireStrategy, Washington, D.C.

December 2012 –

July 2014

Associate, Accounting and Finance Search

- Built and maintained client relationships and identified finance & accounting hiring needs for mid-market and Fortune 500 Organizations across various industries.
- Proven success leading recruiting team through full lifecycle recruitment efforts, as well as pipeline building and management as Account Manager.
- Expert level experience in all full lifecycle recruiting components including, but not limited to, sourcing, candidate evaluation, networking, assessing job analysis, wage and salary trends, relationship management, and due diligence.
- Trained and mentored new recruiting staff on company methodology, recruiting techniques and chosen to lead adoption of new applicant tracking systems.
- Attended and led requirements gathering sessions to discuss market salaries, companies' budget and hiring needs for the fiscal year as well as future organizational goals.
- Facilitated and oversaw the interview process by screening candidates to obtain a full understanding of positions in all areas of accounting and finance from staff to CFO level.
- Negotiated competitive salaries favorable to both the company and candidate.

- Performed a high volume of cold calls to passive candidates for executive level searches.

DRD Pool Service, Inc., Glen Burnie, Maryland
2012

September 2008 – November

Regional Director

- Directly managed over 70 commercial swimming pool contracts which generated over \$2.5M in annual revenue.
- Managed 11 employees and 450 seasonal lifeguards and pool managers.
- Advised, planned and budgeted for clients' long-term capital improvement goals.
- Created all new business proposals including seasonal engagements, customer renovation projects, and equipment replacement; creating \$350K in revenue.
- Solicited new business opportunities, fielded incoming customer interest, and aided in contract negotiation.
- Served as primary contact to all customers and facilitated bi-monthly checkpoint meetings with key account contacts.
- Annually reviewed and updated multiple employee training programs.
- Monitored all pools' adherence to local health code requirements.

English Lacrosse Association, Manchester, England
2008

August 2007 – April

Local Development Officer

- Assisted with the development and recruitment for Brooklands Lacrosse Club.
- Provided high-quality coaching for adult and youth teams, including a college club level team.
- Introduced lacrosse into the physical education curricula of area elementary, middle, and high schools with the goal of increased club membership.
- Coordinated with athletic directors and school administration which led to the recruitment of student-athletes from over 20 schools.

Archbishop Spalding High School, Severn, MD
Teacher

August 2006 – June 2007

- Taught 5 sections of American Government and Current Events to senior students.
- Acted as Moderator of the class of 2010 and planned over 5 events throughout the year for students and their families.
- Served as assistant cross-country coach.
- Coached boy's freshman lacrosse team.

EDUCATION

Saint Joseph's University, Philadelphia, PA
2005

2001 –

BA, International Relations major, Economics minor

ACTIVITIES & ACCOMPLISHMENTS

Heart Smart

2006 –

Present

- Member, Board of Directors

Annapolis Youth Lacrosse Club

2017 – 2020

- Assistant coach, boy's 2026 team

St. Joseph's University Division I Men's Lacrosse

2001 –

2005

References Available Upon Request



City of Annapolis
Office of the Mayor
160 Duke of Gloucester Street
Annapolis, MD 21401-2517

Mayor@annapolis.gov • 410-263-7997 • Fax 410-216-9284 • TDD use MD Relay or 711 • www.annapolis.gov

Boards and Commissions Application

Personal information

Name Charles Ryan Chitwood
Address 912 Van Buren St.
City Annapolis ST MD Zip 21403
Phones Home 443-995-9285 Other _____
E-mail ryan.chitwood@gmail.com

Statement of interest – Why should you be appointed to this board/commission?

I am a lifelong Annapolitan, the son of a civil servant and a teacher, and have sought an opportunity to volunteer and give back to my community for some time. It would be a great honor to fill the vacancy on the Alcoholic Beverage Control Board. My goal is to help local establishments thrive – safely – so that Annapolis maintains the same charm that I have enjoyed all my life and made me proud to call it my hometown.

My wife and I are raising two children in our Eastport neighborhood and now that they are a little older, I am able to commit more time to volunteering and service. I understand and appreciate the importance our bars, restaurants, retail establishments and special events have on our local economy, and would be delighted to serve as an active Board member.

Are you a resident of the City of Annapolis? Yes No

Are you an employee of the City of Annapolis? Yes No
If yes, please state your job title, department & duties.

Do you do business with the City of Annapolis? Yes No
If yes, please detail.

Are you currently serving on any city boards or commissions? Yes No
If yes, please list board(s).

References

Name Michael Kaiser Phone 410-897-7075

Address 129 S. Homeland Ave., Annapolis, MD 21401

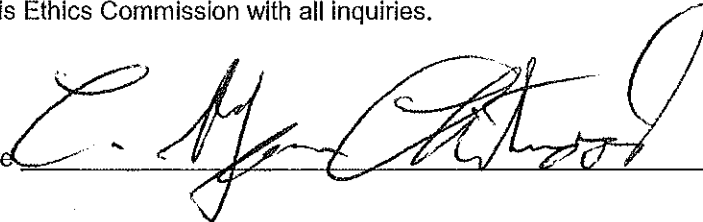
Name Max Gross Phone 410-991-8508

Address 215 Taylor Ave., Annapolis, MD 21401

Name Cassie Bloom Phone 410-980-3118

Address 305 MCDonough Rd., Annapolis, MD 21401

Appointees are subject to the provisions of the City of Annapolis Ethics Code, Annapolis City Code Chapter 2.08. Appointees are strongly encouraged to review this Code and contact the City of Annapolis Office of Law and/or City of Annapolis Ethics Commission with all inquiries.

Signature  Date 5/16/2022

E-mail electronically completed form to boards@annapolis.gov. Paper copies may be faxed to 410-216-8284 or mailed to the Mayor's Office address above, attention Boards and Commissions Coordinator.