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Office of the Mayor
Gavin Buckley, Mayor
160 Duke of Gloucester Street
Annapolis, MD 21401-2517

January 6, 2022

To: Alderpersons, City of Annapolis

From: Mayor Gavin Buckley

Re: Planning Commission appointment

Pending your approval, I would like to appoint Ms. Teresa Davies to the Planning Commission. Ms. Davies a resident of Ward 7 and this appointment fills a vacancy on the commission.

Teresa Davies
1013 Tyler Ave
Annapolis, MD 21403

A copy of her resume is attached.

Thank You.

GB/hrr

Reviewed by: <u><i>Rick</i></u> <u>Economic Matters Committee</u>	
<input type="checkbox"/> Favorable	<input type="checkbox"/> Unfavorable
_____	_____
Committee Chair	Date

SUMMARY

- Senior energy professional with 20 years' energy policy and utility customer program delivery, public relations operations management experience ranging \$10M-60M in the private and nonprofit sector.
- Committed industry leader with demonstrated expertise in the design and implementation of energy efficiency and demand side programs, coupled with technical acumen in utility planning, design and construction.
- Navy Veteran and dynamic speaker with ability to engage diverse audiences, with solid reputation of establishing relationships with utility executives, key stakeholders, local agencies, public officials, business associations and key community groups.

PROFESSIONAL EXPERIENCE

Chief of Staff & Sr Manager. Adobe, Inc (January 2019-Present). San Jose, CA/Remote

- Support Adobe's Global Head of Fraud Prevention & Detection, to drive operational quality and efficiency of global operations team, and execution of infrastructure-focused projects.
- Manage prioritizations of initiatives, both planned and unexpected, to deliver solutions and lead process optimization.

Head of Department, Program Development & Implementation. DNV GL (June 2017-June 2018). Oakland, CA

- Direct accountability and oversight of DNV GL's design and delivery of utility energy efficiency and demand side management programs (\$25M+) in California and Northwest, including portfolio strategy, budgets and reporting.
- Management of daily program operations and remote staff (50+), ensuring operational excellence to meet key performance metrics, energy saving and client satisfaction goals.

Sr Manager, Local Customer Experience. PACIFIC GAS & ELECTRIC (April 2014 – August 2016). San Jose, CA

- Primary role is to serve as 1 of 19 recognized local leaders for the company, with customer base generating >\$800M in revenue, representing the voice of customers and communities inside PG&E, serving as the external 'face' of PG&E with Silicon Valley customers, business, economic development and community organizations.
- Empowered to lead cross functional division leadership team (DLT) to resolve customer issues, coordinate emergency incident response, identify opportunities for operational improvements and overall customer experience.
- Responsible for overseeing staff of PG&E key account and customer relationship managers to achieve energy savings, service, and customer satisfaction goals in the commercial, industrial, and agricultural segments.

Director, Client Management & Utility Sales. ECOVA, INC (January 2012 – March 2014). Indianapolis, IN

- Accountable for Go to Market (GTM) expansion of utility client base in 17 state territory, securing revenue targets (\$15M+), while managing existing client contracts to implement large commercial and residential energy efficiency programs.
- Serve as a strategic advisor to utility clients, municipalities and cooperatives, to establish strategic partnerships, secure funding and lead new energy program initiatives.

Client Services Director. WISCONSIN ENERGY CONSERVATION CORP (Sept 2010 – Dec 2011). Indianapolis, IN

- Managed portfolio of multiple utility energy efficiency and demand side program contracts in Midwest, including oversight of program delivery and field operations (5 states), accountable for achieving energy savings goals, contractual service delivery requirements, compliance with regulatory policies, and overall profitability.
- Led customer strategies and journey map development, establishment of long-term goals and success metrics, development and execution of business operating plans, subcontractor negotiations, and regulatory reporting of energy savings for inclusion in renewables portfolio standard.

President. QUALLIGHT EFFICIENCY CORP (February 2009 – August 2010). San Diego, CA

- Led a diverse start-up company to profitability as a certified Women-Owned, Minority-Owned, and Service-Disabled Veteran-Owned business by negotiating several contracts with public and private space for services such as energy efficient retrofits, municipal street lighting projects, and utility customer outreach programs.
- Responsible for construction, planning, engineering and design of project, including cost estimation, operation, packaging of work order, and inspection of final project.

Program Manager, Residential Incentive Program. SAN DIEGO GAS & ELECTRIC (May 2002 – Jan 2009). San Diego, CA

- Developed, forecasted and managed an annual utility budget (\$40M+) to administer multiple residential energy efficiency programs to achieve energy savings targets cost effectively, enhance customer satisfaction and deliver shareholder earnings.
- Managed customer outreach strategies and tactics, including events with retailers, trade allies and community organizations, as well as manage multiple third-party vendors hired for outreach.
- Worked in collaboration with other investor-owned utilities to implement consistent programs state-wide, including coordination with cities, municipalities, and water agencies to identify synergies for comprehensive delivery, while adhering to CPUC Energy Efficiency Policies and portfolio requirements.

Customer Project Planner, Project Management Metro

- Managed new customer business projects for electric and gas service, including the design of company gas and electric distribution facilities, ensured that construction was consistent with applicable city codes to provide service, maintain the continuity of service and the overall integrity of the distribution system.
- Advise, design and coordinate with the customer, city officials, contractors, consultants and architects on matters relating to relocations and new or additional electric loads.

Project Coordinator, Net Metering Photovoltaic Program

- Coordinated the customer solar self-generation program, working directly with sellers, installers and customers to ensure compliance with Interconnection and net metering program requirements, and manage liability.

Human Resources Specialist. UNITED STATES AIR FORCE ACADEMY (2001). Colorado Springs, CO

Personnelman, Active Duty. UNITED STATES NAVY (1995 – 2000). Newport, RI

EDUCATION

- INDIANA UNIVERSITY, Master of Public Affairs, Concentration in Policy Analysis. (2021)
- UNIVERSITY OF PHOENIX, Bachelor of Science, Business Management & Marketing (2005)

PROFESSIONAL AND CIVIC AFFILIATIONS

- VETERAN LAUNCH (Advisory Board Member) 2018 – Present
- CA STATE BOARD OF OCCUPATIONAL THERAPY (CA Senate Appointee) 2016 – 2018
- GUADALUPE RIVER PARK CONSERVANCY (Board Member, Chair of Marketing Committee) 2014 – 2018
- ASSOCIATION OF ENERGY SERVICE PROFESSIONALS (Member, Former CA Chapter BOD) 2006 – 2016
- HISPANAS ORGANIZED FOR POLITICAL EQUALITY (HOPE Leadership Institute Fellow (HLI)) 2015
- ELITE SDVOB NETWORK (National Board Member, Midwest Region Director) 2009 - 2014
- MANA, A NATIONAL LATINA ASSOCIATION (Member, Former San Diego Chapter BOD) 2004 - 2013
- MIDWEST ENERGY EFFICIENCY ALLIANCE (Customer Programs Committee) 2010 - 2013
- INDIANAPOLIS CHAMBER OF COMMERCE (Workforce/Econ Development Committee) 2010 - 2013
- CONSORTIUM FOR ENERGY EFFICIENCY (Consumer Electronics Initiative Committee) 2005 - 2009