FISCAL IMPACT NOTE

Legislation No:	0-4-14	First Reader Date:	<u>1/27/14</u>
		Note Date:	<u>2/14/14</u>

Legislation Title: Lease of City Dock Space to Chesapeake Marine Tours

Description: For the purpose of authorizing for fiscal year 2020 the lease of certain municipal property located at the City Dock to Chesapeake Marine Tours, Inc. for the docking and mooring of certain boats.

Analysis of Fiscal Impact:

This legislation would extend the City's current lease with Chesapeake Marine Tours for a period of one year, commencing July 1, 2019 and terminating June 30, 2020. This extension will provide the City with an estimated \$52,122.20 in rental revenue plus \$3,000.00 in refuse collection revenue in Fiscal Year 2020. The lessee may arrange with Baltimore Gas and Electric to have separately metered service billed directly to the lessee, or may pay to the City twice the appropriate monthly winter electric rate, as set by the City Council, for a fifty amp outlet. The current monthly winter rate for a fifty amp outlet is \$225 and if this method is selected the annual amount to be paid to the City for electricity would be \$5,400.

See below for actual revenues for FY2009 – FY2014 and estimated future revenues going forward through the period of this lease, assuming electricity is purchased through the City. Unless specifically set by the leases, future years will consider the CPI-U in calculating revenues.

Chesanaaka Marina Tours

	Chesapeake Marine Tours						
				Adjustment for dock			
	Rent	Electricity	Refuse	restoration	Total		
Past							
FY2009	40,753.78	2,101.03	755.61		43,610.42		
FY2010	40,794.53	2,103.13	758.39		43,656.05		
FY2011	41,895.98	2,159.91	776.79		44,832.68		
FY2012	42,524.42	2,192.31	788.44		45,505.17		
FY2013	43,800.15	2,258.08	812.09		46,870.32		
FY2014	44,544.75	2,296.47	825.90		47,667.12		
Future							
FY2015	44,544.75	2,296.46	825.90		47,667.11		
FY2016	44,544.75	2,296.46	825.90		47,667.11		
FY2017	48,825.40	5,400.00	3,000.00		57,225.40		
FY2018	48,825.40	5,400.00	3,000.00		57,225.40		
FY2019	48,825.40	5,400.00	3,000.00		57,225.40		
FY2020	52,122.20	5,400.00	3,000.00		60,522.20		