2 3 (Spring 2016) 4 5 Authorized by O-29-14- -1 6 7 8 THIS BOAT SHOW LEASE AGREEMENT ("Lease") is made this 9 day of-, 201___, by and between the City of Annapolis, a municipal corporation of the State of Maryland ("(the "Lessor"), and 10 Cruisers University, Inc., a Maryland corporation, trading as Annapolis Spring 11 Sailboat Show ("(collectively, the "Lessee"). 12 13 14 Article ARTICLE I 15 Section 1.1. Premises and Term: 16 17 18 The Lessor hereby leases to the Lessee, for the purpose of holding a 19 boat show and related educational seminars, those parcels of land and of water (collectively "Premises") described and below (collectively, the "Premises"), and as 20 further designated on the plat as Exhibit A, attached to and made part of this Lease 21 for the periods of time indicated, subject to the provisions and terms of this Lease. 22 The Premises and other parcels of land and water are subject to a letter agreement 23 (the "Letter Agreement") among the Lessee, The National Sailing Hall of Fame 24 25 ("NSHOF") and Chesapeake Marine Tours, Inc. ("CMT") (DBA "Watermark") dated November 13, 2014 which the Lessor acknowledges and incorporates its 26 termshereto and incorporated into this Lease as it affects the rights and obligations 27 of the parties to this Lease and to the Letter Agreement. A copy of the Letter 28 Agreement is attached to this Lease as Exhibit B. The Premises shall not include 29 30 the sidewalk on Dock Street between Craig Street and the State-owned property at 31 the end of Dock Street, which are to be left open for public access subject to the terms of this Lease. 32 33 i. Charter dock Parcels 1 and 2Water parcel from Tuesday, April 21, 2015 34 at 5:00 PM through Tuesday, April 28, 2015 at noon; per the Letter 35 Agreement, CMT (Watermark) shall have exclusive use of Charter Dock 36 Parcels 1 and 2channel-ward into the Spa Creek moorings from Monday, 37 April 18, 2016 at 12:01 AM through Tuesday, April 21, 201526, 2016 at 38 5:00 PM. 39 40 41 (Optional) Ego Alley Parcel from Monday, April 18, 2016 at 5:00 PM through Tuesday Monday, April 27, 201525, 2016 at 8:00 PM. The 42 Lessee's use of the Ego Alley Parcel shall be contingent on the Lessee 43 44 obtaining a signed separate agreement with CMT (defined below) in which, during the period specified in this subsection. CMT is permitted to 45 46 use Slips 19 and 20 in exchange for the Lessee using sixty feet (60') of boardwalk currently leased to CMT. A copy of such separate agreement 47 shall be provided to the Lessor. 48 49

CITY OF ANNAPOLIS BOAT SHOW LEASE AGREEMENT

- ii. Ego Alley Parcel from Tuesday, April 21, 2015 at 5:00 PM through Monday, April 27, 2015 at 8:00 PM; per the Letter Agreement, Lessee shall have exclusive use of the Ego Alley parcels currently under lease to CMT, exclusive of Slip 21, from Lessor from Tuesday, April 21, 2015 at 5:00 PM through Monday, April 27, 2015 at 8:00 PM for use in producing the annual boat show;
- iii. Susan Campbell Park Parcel and Dock Street Parking Parcels A, B, C and D from Wednesday, April 22, 2015 at 7:00 AM through Tuesday, April 29, 2015 at 5:00 PM;
- iv-iii. (Optional) Donner Parking Lot Parcel from Tuesday, April 21, 2015 19, 2016 at 7:00 AM through Monday Tuesday, April 27, 2015 26, 2016 at 5:00 PM; The Lessee's use of the Donner Parking Lot Parcel shall be contingent on whether the Lessee is able to use the Ego Alley Parcel, specified in Section 1.1(a)(ii) above.
 - v. Old City Recreation Center and Parking Lot, First Floor at 9 St. Mary's Street, from Monday, April 20, 2015 at noon through Wednesday, April 29, 2015 at 5:00 PM.
 - iv. The (Optional) Newman Lot Parcel from Tuesday, April 19, 2016 at 7:00 AM through Tuesday, April 26, 2016 at 5:00 PM. The Lessee's use of the Newman Lot shall be contingent on the Lessee obtaining a signed letter of permission from or a separate agreement with the owners of this Parcel (110 Compromise Street), including the adjacent boardwalk and dock (formerly, "Chandler, LLC" and/or "Fawcett's") for use of this space. A copy of such letter of permission or separate agreement shall be provided to the Lessor.
- The State Dock Parcel (or the North Bulkhead City Dock Parcel) adjacent to Susan Campbell Park, from Tuesday, April 21, 201519, 2016 at 5:00 PM through Tuesday, April 28, 201526, 2016 at 5:00 PM loaned to the NSHOF by(defined below) by the Lessor under the terms of a Memorandum of Understanding Betweenbetween the State of Maryland, Department of Natural Resources, The City of Annapolis, Maryland and The National Sailing Hall of Fame the Lessor and the NSHOF dated November 18, 2005 as amended by Addendum dated October 23, 2006; per the Letter Agreement, CMT (Watermark) shall have exclusive use of the City Dock North Bulkhead Parcel from Tuesday, April 21, 2015 at 5:00 PM through Tuesday, April 27, 2015 at 8:00 PM. The Lessee shall obtain a letter of permission from the NSHOF prior to using this Parcel. A copy of such letter of permission shall be provided to the Lessor.

The boardwalk around the Ego Alley and Susan Campbell Park Parcels shall remain open to the public at all times, except for brief periods during setup and breakdown of the event when required for public safety.

vi. PG Street Compound from Monday, April 18, 2016 at 12:01 AM through Tuesday, April 26, 2016 at 5:00 PM.

- (b) Any separate agreement(s) and/or letter(s) of permission obtained pursuant to Section 1.1(a) of this Lease, as may be needed, shall be attached to this Lease as **Exhibit B** upon execution and completion. Such attachment may occur after full execution of this Lease.
- (c) The Lessee shall only use the Premises for the purpose of holding a boat show (the "Show").
- (d) The Lessee shall hold the Show on the Premises only during the dates and times described above in this Section 1.1 (collectively, the "Term").
- <u>(e)</u> The Premises shall not be open to the public before 10:00 AM or after 6:30 PM on days and dates specified forduring the termTerm of use herein.

Section 1.2 Revision(s) to Premises: Lessorthis Lease. This time restriction shall have the right on or before March 15, 2015, to alter the area of the Premises in order to reflect any change in ownership or infrastructure, provided written notice is furnished not apply to Lessee on or before March 15, 2015. Lessee shall have the right to delete from the Premises any one or more of Charter Dock Parcel 1 and 2 and Dock Street Parcels C and D, provided written notice is furnished to the Office of the Mayor and to the Harbormaster on or before March 15, 2015. In the event of any change in area by Lessor or deletion of parcels by Lessee, rent shall be adjusted accordingly. private events authorized by the Lessee.

Section 1.3.2. Rent: Base

(a) Except as may be adjusted by Sections 1.4 and/or 2.3 of this Lease, the "Rent" shall be: (A) the greater of either: (i) thirty-five percent (3035%) of the Lessee's gross receipts (after deducting deduction of admission taxes) from the Lessee's sale by Lessee of tickets for admission to the shows for that year (hereinafter Show during the Term of this Lease (collectively, the "Ticket Sales Base Rent") or, (ii) Sixteen Fourteen Thousand One Hundred Seventy-Four Dollars (\$1614,174.00) (hereinafter the "Minimum Base Rent" as allocated below). Payment").

 If Minimum Base Rent is paid,(b) The Lessee shall pay the Lessor the Minimum Base Rent, in full, within thirty (30) calendar days of the close of the show. Rent for the various parcels comprising the Premises shall be in the amount of Sixteen Thousand One Hundred Seventy-Four Dollars (\$16,174.00) allocated as follows:

Charter Dock Parcel 1:	\$ 1,500.00
Charter Dock Parcel 2:	\$ 500.00
Ego Alley Parcel:	\$ 2,820.00
Susan Campbell Parcel	\$ 00.00
Dock Street Parcel A	\$ 2,000.00
Dock Street Parcel B	\$ 2,000.00
Dock Street Parcel C	\$ 2,000.00
Dock Street Parcel D	\$ 2,000.00
Donner Parking Parcel	\$ 1,254.00
Old City Recreation Center	\$ 2,000,00
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HShows. If the Rent is based on the Ticket Sales Base, rather than the Minimum Payment, then the Rent is paid, Lessee shall paybe paid to the Lessor simultaneously with the Lessee's payment of theits State of Maryland admissions tax. ProofThe Lessee shall also submit a copy of its Maryland State Admissions and Amusement tax report/return and such other proof of gross receipts from ticket sales shall be supplied at that time to the City of Annapolisthe Ticket Sales as may be reasonably requested by the Lessor's Director of Finance in a form satisfactory to thatto: Director Department of Finance at 160 Duke of Gloucester Street, Annapolis, Maryland 21401. Copies of such payment and proof of gross receipts shall be provided to the Lessor's Harbormaster at 1 Dock Street, Annapolis, Maryland 21401.

Section 1.4. Use of Premises: Lessee is authorized to use existing and normal ingress to and egress from the Premises, existing and normal street and harbor lighting, and existing and normal police and fire protection. Any use of facilities and services beyond what is existing and normal shall be invoiced by the City as specified in Section 1.5 below.

Use of the Old City Recreation Center shall be for administrative and educational seminar purposes only. Lessee may sell non-alcoholic beverages inside the Old City Recreation Center during hours of daily operation exclusively to seminar participants and others conducting administrative business inside the Old City Recreation Center.

Lessee shall not block access for emergency vehicles to the Susan Campbell Park Parcel or to the public walkway/boardwalk along the City Dock.

Lessee is authorized to construct, install, or erect booths, exhibits, chairs, tables, and tents in the Premises in connection with the boat show without permanently affecting the Premises. Lessee shall obtain all required temporary structures permits associated with this boat show.

Section 1.3. City Fees:

- (a) In addition to the Rent, the Lessee shall reimburse the Lessor the sum of Zero Dollars (\$0.00) for the costs incurred by the Lessor as a result of the Lessee's use of the Premises, including, but not limited to, utilities, inspections, parking and transportation, facilities and services, trash and recycling services, police services, fire services, and other safety services (collectively, the "City Fees"). The Lessee shall pay the Lessor the City Fees, in full, at the same time the Lessee pays the Rent.
- (b) Police Services: In exchange for the City Fees, the Lessor shall provide police services related to traffic control outside the Premises, security for the Lessee's office within the Premises, and liaison with the Lessee's security guards inside the Premises.

(c) Fire Services: In exchange for the City Fees, the Lessor shall provide fire protection as required for the Show. Following the erection of all booths and other Show structures as described in Article VII of this Lease, but before the Show opens, the parties shall meet at the Premises to assure compliance with the Lessor's Fire Department regulations and accessibility of fire lanes and turning radius. No open flame devices or running of watercraft propulsion engines shall be permitted on the Premises during the open hours of the Show.

(d) <u>Utilities: In exchange for the City Fees, the Lessor shall provide water and electricity as required for the Show. The Lessee, at its own expense, shall install all temporary electrical equipment, lines and devices required to provide power to the Premises in compliance with the National Electric Code and subject to electrical inspection and all required permitting by the City.</u>

Except as permitted above for the Old City Recreation Center, Lessee is prohibited from selling alcoholic and non-alcoholic beverages on the Premises. Amplified music or other amplified sound is prohibited on the Premises.

(e) Trash and Recycling: In exchange for the City Fees, the Lessor shall provide an adequate number of trash and recycling dumpsters outside the Premises for the use by the Lessee during the Term of this Lease, and the Lessor shall also provide for the prompt removal of all trash, refuse and recycling materials deposited into these dumpsters during the Show. The Lessee, at its sole expense, shall provide an adequate and equal number of trash and recycling containers for its use within the Premises during the Term of this Lease, shall regularly empty such containers into the Lessor-provided dumpsters, and shall also provide for the prompt removal of all such containers from the Premises after the Show.

Section 1.4. Revisions to the Premises:

- (a) The Lessor shall have the right to decrease the area of the Premises in order to reflect any change in ownership or infrastructure, provided written notice is furnished to the Lessee on or before November 1, 2015. In the event the total Premises area (measured in square feet) is reduced by any action of the Lessor under this Section 1.4, the Rent due and payable shall be reduced in direct proportion to the reduction in total Premises area. The Lessee shall present documentation including measurements and calculations to support any claim of reduced Premises.
- (b) The Lessee shall have the right to request to decrease the area of the Premises in order to reflect any change in the Shows, provided a written request is furnished to the Lessor on or before November 1, 2015. Any such change shall be subject to the Lessor's written approval, which approval shall not be unreasonably withheld. If such a decrease is approved by the Lessor, the Lessee shall be entitled to a pro rata reduction in the Rent, but only if the Rent is based on the Minimum Payment. The Lessee shall not be entitled to a reduction in the percentage of Ticket Sales due to the Lessor if the Rent is based on such Ticket Sales.
- (c) Any increase in the area of the Premises requires an amendment to this Lease, signed by both parties.

ARTICLE II

Section 2.1. Number of Days: The Lessor grants to the Lessee the right to add one (1) day at the end of the Show for general public admission. The Lessee shall also have the right, in its sole discretion, to reduce the number of days of the Show. The Lessee shall provide written notice of such intention no later than thirty (30) calendar days before the opening of the Show governed by this Lease.

Section 2.2. Adjustment to Rent: The Rent, but only if based on the Minimum Payment, and the City Fees shall be increased or reduced proportionately if the Lessee exercises its rights to extend or shorten the number of Show days pursuant to Section 2.1. All of the other provisions of the Lease shall remain in full force and effect.

ARTICLE III

Section 3.1. Use of the Premises:

- (a) The Lessee is authorized to use existing and normal ingress to and egress from the Premises, and existing and normal street and harbor lighting, all without additional charge.
- (b) Amplified music or other amplified sound on the Premises shall not exceed the maximum decibel levels specified in Chapter 11.12 of the City Code, as may be amended.
- (c) The Lessee shall be prohibited from selling alcoholic and non-alcoholic beverages on the Premises during the Show.
- (d) The Lessee shall submit to the City aLessor an initial diagram of its proposed use of the Premises at least thirty (30) calendar days prior to the boat show and Show, and shall continue to submit updates of such diagram (as needed) up to the date of the opening of the Show. The Lessor shall obtain final CityLessor approval of the final (updated) diagram prior to opening the Show, which approval shall not unreasonably be withheld or delayed.

Section 1.5. Costs and Expenses: Lessee shall pay all costs and expenses incurred by the City as a result of Lessee's use of the Premises. Expenses may include, but are not limited to: utilities, parking and transportation, facilities and services, police services, fire services and other City services. Full cost shall be determined by the Director of Finance and invoiced post-event and shall be due and payable thirty (30) days from date of invoice.

Article II

Section 2.1.

Section 3.2. Pre-Show Meetings and Inspection: PriorAt no additional cost to the Lessee and prior to the opening of each boat showthe Show, representatives of the Lessor's Department of Neighborhood and Environmental Programs, Police Department, Fire Department, Office of Emergency Management, Harbormaster, and Department of Public Works shall inspect the Premises and nearby areas with

the Lessee's representative(s) to determine compliance with CityLessor requirements, and for determination of the condition of the Premises.— Written approval by representatives of these Departments is Lessor departments shall be required before the Lessee may open any boat showthe Show. The opening of the boat showShow shall not be delayed by any DepartmentLessor department whose representative is not present for thethis pre-inspection. The Lessor shall not refuse permission to open either boat showthe Show or any part of the showShow under this paragraphSection unless a threat to health or safety has been identified. The Lessor shall make every effort to limit that part of the boat showShow not opened in the event of such threat, and to allow the Lessee to open the closed portion of the boat showShow as soon as the threat is abated to the Lessor's satisfaction. All other federal, state, or county permits which may be required shall be the responsibility of the Lessee.

Section 2.2.3.3. Transportation: _The Lessee shall prepare and submit a written "Transportation Plan" with a Parking Element"parking element to the Lessor's Director of Transportation.—at 308 Chinquapin Round Road, Annapolis, Maryland 21401, with a copy to the Lessor's Harbormaster at 1 Dock Street, Annapolis, Maryland 21401. The Transportation Plan shall address matters specified by the Lessor's Director of Transportation, and shall be submitted to that director no later than April 1, 201515, 2016. Except for public ways within the Premises, the Transportation Plan shall not provide for the closure of any street or restrict parking to only those associated with the boat showsShow. Moreover in publicizing the boat shows,Show, the Lessee shall direct all persons attending the eventShow to park their vehicles at satellite lots and ride thea shuttle to the site of the boat showsShow. Upon receipt of the Transportation Plan, the Lessor's Director of Transportation shall make copies available to all relevant Lessor Departmentsagencies, including, but not limited to, those listed in Section 3.2.1, and to interested parties who have requested a copy.

-ARTICLE #IIV

<u>Section 34.1.</u> Insurance: <u>The Lessee</u>, at its <u>ownsole</u> expense, shall obtain and keep in full force and effect comprehensive commercial general liability insurance of no less than Two Million Dollars (\$2,000,000.00) combined single limit, bodily injury and property damage, and Eight Million Dollars (\$8,000,000.00) umbrella policy, which shall be effective during the <u>Lease's Term and the</u> entire period of time during which the Lessee shall use or occupy the Premises or any part of the Premises.

Section 4.2. Additional Insured: The insurance policy or policies shall specifically name the "City of Annapolis, and in their capacity as such, theits elected officials, officers, agents and appointees, directors, employees thereof, agents, contractors and representatives" as additional insureds, and insure against any and all loss, costs, damages, and expenses suffered by any person or to any property, including property owned by the Lessor, due to or alleged to be due to an act, omission or the negligence of the Lessee, its officers, agents, employees, vendors, subtenants or contractors, directly or indirectly, in connection with this Lease or the use of the Premises or any part of the Premises by the Lessee, its officers, agents, employees, vendors, subtenants or contractors.

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Section 4.3. Insurer: The Lessee's insurer or insurers shall be authorized to write the required insurance, approved by the Insurance Commissioner of the State of Maryland, and subject to the approval of the-Lessor's City Attorney. The form and substance of the Lessee's insurance policy or policies shall also be subject to reasonable approval by the-Lessor's City Attorney, and shall be submitted to the City Attorney at-160 Duke of Gloucester Street, Annapolis, Maryland 21401, with a copy to the Lessor's Harbormaster at 1 Dock Street, Annapolis, Maryland 21401, for such approval not less than thirty (30) calendar-days-prior-to-the-Lessee's occupancy of the Premises. The policy or policies of insurance shall then be secured by the-Lessee occupancy-of-the-Lessee's occupancy-of-the-Premises. —No approval-approvals-pursuant-to-thi-Section-4.3 shall be unreasonably withheld or delayed.

 Section 4.4. Notice: The Certificate for each insurance policy or policies shall contain a statement on its face that the insurer will not cancel the policy or fail to renew the policy, whether for nonpayment of premium, or otherwise, whether at the request of the Lessee or for any other reason, except after thirty (30) calendar days advance written notice mailed by the insurer toor the Lessee to the Lessor's City Attorney, and that such notice shall be transmitted postage prepaid, return receipt requested.

<u>Section 4.5. Lessee's Obligations:</u> The obligations of the Lessee under this Article are part of but do not limit or satisfy the Lessee's obligations under Article IV or the remainder of this Lease.

ARTICLE V-

Article IV

<u>Section 45.1. Indemnity:</u> <u>The Lessee shall forever indemnify, defend and hold harmless the Lessor, its elected officials, officersappointees, directors, employees, agents, contractors and employeesrepresentatives, from and against any and all claims, suits, actions, judgments, and liability for loss, injury, damages, attorney's fees, and/or expenses suffered or alleged to have been suffered during the lease termLease's Term by any person or to any property due to or alleged to be due to an act, omission or the negligence of the Lessee, its officers, agents, employees, vendors, subtenants or contractors, directly or indirectly, in connection with this Lease or the use and occupancy of the Premises or any part of the Premises, by the Lessee, its officers, agents, employees, vendors, subtenants or contractors.</u>

Section 5.2. Reimbursement: The Lessee shall reimburse the Lessor, within thirty (30) calendar days after demand for such reimbursement, for any damage done to the Lessor's buildings, facilities, equipment or property caused by an act, omission or the negligence of the Lessee, its officers, agents, employees, vendors, subtenants or contractors, during the Lease's Term or the Lessee's use and occupancy of the Premises or any part of the Premises. The Lessee may request the Lessor to provide reasonably sufficient documentation or other proof of such damage prior to any reimbursement. If the Lessee disputes any request for

reimbursement, it may appeal such request to the City Manager and/or his/her authorized designee for review and reconsideration.

ARTICLE **VI**

<u>Section 56.1.</u> <u>Security: The</u> Lessee shall contract with and pay, as independent contractors, security guards from an agency duly licensed by the State of Maryland, in numbers sufficient to maintain security, peace and order at the <u>boat showsShow</u> inside the Premises during the <u>lease termentirety of the Lease's Term</u>.

ARTICLE ₩**VII**

 Section 67.1. Interior Construction: The Lessee shall have the right to construct, install or erect seats, platforms, booths, tanks, scaffolding, rigging, floating piers, pilings, docks, catwalks, tents, exhibits, and any other apparatus or structure which the Lessee may deem necessary or desirable for the purpose of presenting the boat shows. Show. The Lessee shall have the right to erect and construct a temporary fence so as to enclose the Premises in such a manner as to limit entry onto the Premises through controlled entrances.— Such fence shall not contain barbed wire, razor wire or any similar materials.

 Section 67.2. Exterior Construction: Wherever necessary to provide for pedestrian traffic, the Lessee shall erect and construct temporary wooden sidewalks, wherever necessary to provide for pedestrian traffic, outside of the Premises where the existing sidewalks are enclosed in the Premises by a temporary fence described in Section 67.1. All temporary sidewalks shall be handicap accessible and illuminated during hours of darkness, and maintained by the Lessee in a safe and secure condition.

Section 67.3. ADA and Other Permits: The Lessee hereby assumes exclusive responsibility for compliance with any and all applicable provisions of the Americans with Disabilities Act of 1990, (ADA), as amended from time to time, at the Premises, during the entire time that the Lessee uses or occupies the Premises or any part of the Premises.— Subject to the inspection provisions of Section 3.2.4 of this Lease, and to standard public safety and health approvals, any and all permits, licenses or authorizations required to be obtained from the CityLessor by the Lessee during the termTerm of this Lease for the purpose of constructing or erecting the temporary structures described in Sections 6.1 and 6.2 of this LeaseArticle VII or for operating the boat showsShow, shall be deemed granted and issued upon the execution of this Lease by the Lessor and the Lessee. All other federal, state or county permits, which may be required, shall be the sole responsibility and expense of the Lessee.

ARTICLE **\|\V|\V||**

<u>Section 7.1. Trash and Recycling:</u> Lessee, at its own expense, shall provide an adequate and equal number of trash and recycling containers for its use within the boat show grounds during the entire use and occupancy period of the Premises, and shall provide for the prompt removal of all such containers, trash and refuse. The Lessee shall collect the same recycling materials that the Lessor collects in its

curbside recycling service. Lessor, at its own expense, shall provide an adequate number of trash dumpsters outside the boat show grounds for the use of Lessee during the use and occupancy period and shall provide for the prompt removal of trash, refuse and recycling materials generated during the boat show.

Section 7.2. Cleanliness:

<u>Section 8.1. Cleanliness: The</u> Lessee shall be responsible for keeping the Premises free of debris, trash and refuse, which shall be placed in <u>the containers</u> and the dumpsters <u>or receptacles.specified in Section 1.3(e).</u>

<u>Section 7.3.8.2.</u> Sanitation and <u>Toilets:</u> <u>The Lessee shall</u>, at its <u>ownsole</u> expense, provide adequate and sanitary toilet facilities throughout the Premises for use by the general public and others attending or participating in the <u>boatshowsShow</u>, including sufficient ADA compliant sanitary toilet facilities.

Article VIII

Section 8.3. Trash, Recycling and Public Safety Cooperation: The parties shall cooperate with each other and use their best efforts to ensure that there is prompt trash and recycling removal, public safety protection, and adequate traffic control during the designated period of use and occupancy by the Lessee of the Premises.

ARTICLE IX

Section.9.1. Quiet Enjoyment: The Lessor covenants with the Lessee that at all times during the termTerm of this Lease, the Lessee shall peacefully hold and quietly enjoy the use and occupancy of the Premises without any disturbance or hindrance from the Lessor or from any other person claiming through the Lessor, except that the Lessor or others claiming through the Lessor may enter onto the Premises to effect necessary repairs to their own facilities as reasonably contemplated by the terms of this Lease, and to assure compliance with the terms of this Lease. and all applicable laws. The Lessee shall cooperate with the Lessor to effect this access to the Premises.

ARTICLE X

<u>Section 8.2. Trash and Public Safety Cooperation:</u> The parties shall cooperate with each other and use their best efforts to ensure that there is prompt trash removal, public safety protection and adequate traffic control during the designated period of use and occupancy by Lessee of the Premises.

Article IX

Section 910.1. Condition of Premises Afterafter Show: Following the lease term, Upon the expiration or earlier termination of this Lease, the Lessee, at Lessee's its sole expense, shall return the Premises to the Lessor in the same or superior condition than received, natural wear and tear excepted.

<u>Section 910.2.</u> <u>Lessee's Equipment Afterafter Show:</u> Prior to the expiration efor earlier termination of this <u>Lease</u>, the <u>lease term</u>, Lessee shall immediately remove all of its property, fixtures and chattels from the Premises. In the event that

the Lessee, its officers, agents, employees, vendors, subtenants or contractors, fail to remove any item of property, the Lessor reserves the right to remove and store any such property after the expiration or earlier termination of this Lease at the lease term at Lessee's sole expense, or as an alternative, to leave the property at the Premises. In either case, the Lessor shall charge the Lessee a per diem rental for storage of such property. The Lessor shall bear no responsibility or liability for damage to or expense incurred as a result of property left, removed or stored under the provisions of this Section. The Lessee shall pay to the Lessor any expenses or charges under due pursuant to this Section billed to Lessee by Lessor within thirty (30) calendar days after deliveryreceipt of any sucha bill byfrom the Lessor-to Lessee.

Section 910.3. Post-ShowShows Inspection: Within ten (10) calendar days following the expiration or earlier termination of this Lease, the lease term, Lessee shall accompany the Lessor duringon a tour of the Premises to determine the condition of the Premises. Items corrected or repaired by the Lessor, and deemed by the Lessor to be the sole responsibility of the Lessee, shall be billed by the Lessor and paid by the Lessee within thirty (30) calendar days after receipt of such bill. The Lessee may request the Lessor to provide reasonably sufficient documentation or other proof of such items corrected or repaired by the Lessor prior to any payment. If the Lessee disputes any bill for an item corrected or repaired by the Lessor, it may appeal such bill to the City Manager and/or his/her authorized designee for review and reconsideration.

-ARTICLE XXI

Section 1011.1. Remedies: All duties, liabilities and/or obligations imposed upon or assumed by the Lessee andor the Lessor by or under this Lease shall be taken or construed as cumulative, and the mention of any specified duty, liability or obligation imposed upon or assumed by the Lessee or the Lessor under this Lease shall not be taken or construed as a limitation or restriction upon any or all of the other duties, liabilities, or obligations imposed upon or assumed by the Lessee or the Lessor under this Lease. The remedies provided for in this Lease shall be construed to be cumulative and in addition to any other remedies provided in law or equity which the Lessor or the Lessee would have in any case. In no case shall a waiver by either party of the right to seek relief under this provision constitute a waiver of any other or further violation. Lessor or Lessee would have in any case. The remedies provided in this Lease shall not be deemed exclusive of other remedies not specified.

Section 11.2. Injunction: The Lessor shall have the right to seek and obtain in any court of competent jurisdiction an injunction, without the necessity of posting a bond, to restrain a violation or alleged violation by the Lessee of any term of this Lease, anything to the contrary notwithstanding. In no case shall a waiver by either party of the right to seek relief under this provision constitute a waiver of any other or further violation. The remedies provided in this Leaser shall not be deemed exclusive of other remedies not specified.

ARTICLE XIXII

Section 4112.1. Impossibility of Performance: If, for any reason,

Notwithstanding any other terms or provisions of this Lease, in the event the Lessor is temporarily or permanently prevented, restricted or delayed in the performance of any or all of the duties and obligations imposed upon or assumed by it hereunder, by act of the General Assembly of Maryland or the City Council of Annapolis, by a court of competent jurisdiction, by administrative delay not due to the fault of the Lessor (and its members and agents), or by an unforeseen event, not due to the actfault of the Lessor occurs, (and its members and agents), including but not limited to fire, casualty, actacts of God, labor strikestrikes or other unforeseen occurrences which renders render impossible the fulfillment of any rental period of this Lease, this Lease, then the Lessor shall not be liable directly or indirectly for any claims caused to or suffered by the Lessee shall have no right to claim damages against Lesser, butor any other person in connection with or as a result of such prevention, restriction or delay, and the Lessee shall not be liable for the payment of rentRent for said rental period. the Term of the Lease. However, if such impossibility prevention, restriction or delay relates to not more than five percent (5%) of the rental period, Base Rent, Term of the Lease, the Show shall still be held and the Rent (only if determined under Section 1.3(A)(ii) of this Lease, based on the Minimum Payment) shall be prorated to account for the number of scheduled hours the Show is not open to the public.

responsible for delays in the performance of any or all of the duties and obligations imposed upon or assumed by it hereunder caused solely by unforeseeable causes beyond its control or the control of its subcontractors or suppliers of materials, such as fire, casualty, acts of God, strikes, or other unforeseen occurrences. However, if such delay relates to not more than five percent (5%) of the Term of the Lease, the Show shall still be held and the Rent (only if based on the Minimum Payment) shall be prorated to account for the number of scheduled hours the Show is not open to the public.

(c) The Lessor and the Lessee shall work cooperatively to determine possible alternatives, solutions and/or remedies to any prevention, restriction, or delay that may occur.

ARTICLE XIIXIII

Section <u>4213.1.</u> Payment: <u>The</u> Lessee shall make all payments due under this Lease by check, payable to the *City of Annapolis*. In addition to all other amounts due pursuant to this Lease, <u>the</u> Lessee shall pay <u>the</u> Lessor a monthly late fee of <u>one and one-half percent (1.5%%)</u>, or <u>eighteen percent</u> (18<u>%%)</u> per annum), of any payment more than sixty (60) <u>calendar</u> days past due, until paid.

Section 1213.2. Right -to Audit: Section 12.2. Right to Audit: The Lessor shall have theto right to receive and review and audit a copy of the Lessee's ticket sales records related to Cruisers University Maryland State Admissions and Annapolis Spring Sailboat Show to Amusement tax report/return and any additional proof of gross receipts from the Ticket Sales as may be reasonably requested by the Lessor's Director of Finance to confirm—that the Lessee has fulfilled its obligations under this Lease.

-ARTICLE XIIIXIV

Section 1314.1. Time is of the Essence: _Time is of the essence in the performance of this Lease. The Except as may be provided in this Lease or otherwise agreed to in writing by both parties, the times and deadlines specified in this Lease shall not be extended for any reason, except as may be provided in this Lease, relating to the term Term of the Lease and/or the installation or removal of equipment, materials—or, displays, or property from the Premises, without written consent of Lessor, and provided the extension does not exceed two (2) days, consent shall not be unreasonably withheld.

-ARTICLE XIVXV

 Section <u>1415.1.</u> Assignment: <u>The</u> Lessee shall not assign, transfer, or otherwise dispose of this Lease without the prior written consent of <u>the</u> Lessor, but such consent shall not be unreasonably <u>or arbitrarily</u> withheld <u>or delayed</u>. The foregoing shall not prevent <u>the</u> Lessee from subleasing portions of the Premises to <u>boat showShow</u> exhibitors, provided the portion of the Premises subleased to any exhibitor does not exceed twenty-five percent (25%) of the total area of the Premises.

ARTICLE XVXVI

 <u>Section 4516.1. Independent Contractor:</u> <u>The Lessee is an independent contractor and not the agent or employee of the Lessor.- Under no circumstances shall this Lease be considered to create an employee or agency relationship or a partnership or joint venture <u>between the parties</u>.</u>

ARTICLE XVIXVII

 Section 4617.1. Liens: The Lessee hereby consents that the Lessor shall have a lien upon all property of the Lessee located from time to time upon the Premises for any and all unpaid charges which arise under this Lease. The Lessee hereby consents to and the Lessor shall have the power to impound and retain possession of such property until all such charges and late fees due under Article XIII pursuant to this Lease have been paid, in full, to the satisfaction of the Lessor. In the event such charges remain unpaid ten (10) calendar days after the expiration or earlier termination of this Lease, the Lessor shall have the power to sell such property at public auction and apply the receipts from such auction to all such unpaid charges.

ARTICLE XVIIXVIII

Section <u>1718.1.</u> Compliance with all Laws: The Lessee shall comply with all laws, ordinances, and statutes applicable to the Premises or any part of the Premises, and the use and occupancy thereof, and to pay all taxes or charges imposed by law in connection with <u>Lessee's the Lessee's</u> use and occupancy of the Premises.—<u>Provided the Lessee is making good faith progress towards correcting any violation under this Section, the Lessee shall have a reasonable time to correct <u>anythat</u> violation, not to exceed sixty (60) calendar days.</u>

Section 18.1. Immunities: Section 19.1. Termination: In the event the Lessee should materially default in performance of its obligations under this Lease, and such default continues for more than thirty (30) calendar days after the Lessor has given written notice to the Lessee of such default, the Lessor shall have the right to immediately terminate the Lease and/or to pursue reimbursement from the Lessee for any damages to the Lessor resulting from the Lessee's material default of this Lease. For purposes of this Article XIX, "materially default" and/or "material default" shall mean one (1) or more of the following:

- (a) If any representation or warranty, expressed or implied, of the Lessee and pertaining to this Lease shall prove at any time to be incorrect or misleading in any material respect either on the date when made or throughout the Term of this Lease; or
- (b) If the Lessee shall fail to comply, fail to fulfill, or otherwise violate any of the terms, conditions, or obligations contained in this Lease; or
- (c) If the Lessee becomes insolvent or generally does not pay its debts as they become due, or if a petition for relief is filed by the Lessee in a bankruptcy court, or if the Lessee applies for, consents to, or acquiesces in the appointment of a trustee, custodian, or receiver for the Lessee or any of its assets and property, or makes a general assignment for the benefit of creditors, or in the absence of such application, consent, or acquiescence, a trustee, custodian, or receiver is appointed for the Lessee or for a substantial part of the assets and property of the Lessee and is not discharged within thirty (30) calendar days; or
- (d) If any bankruptcy, reorganization, debt arrangement, or other proceeding or case under any bankruptcy or insolvency or any dissolution or liquidation proceeding is instituted against the Lessee and is consented to or acquiesced to by the Lessee or remains for sixty (60) calendar days undismissed; or
- (e) If the Lessee loses or forfeits its corporate status, or ceases to be in good standing with the State of Maryland.

ARTICLE XX

Section 20.1. Immunities: Nothing in this Lease shall be interpreted or construed to waive, in whole or in part, or to otherwise diminish, the Lessor's statutory, common law or other immunities in any action in tort, in contract or in any other form. The parties agree that if any duty assumed by the Lessor under the terms of this Lease or any action taken by the Lessor pursuant to any such term is construed to waive, in whole or in part, any such immunity, then the immunity shall nevertheless be fully restored, and shall bind and protect the parties as a contractual undertaking.

ARTICLE XIXXXI

<u>Section 1921.1. Lessee's Representations: The Lessee hereby represents and warrants the following:</u>

- (a) The Lessee is a corporation(s), duly formed and validly existing under the laws of the State of Maryland and is qualified to do business and is in good standing in the State of Maryland.
- (b) The Lessee has the power and authority to consummate the obligations and responsibilities contemplated hereby, and has taken all necessary action to authorize the execution, delivery and performance required under this Lease.
- (c) The Lessee has obtained and shall continue to maintain, at its sole expense, such licenses and certifications as are necessary for the Show and as required pursuant to this Lease, and shall present such licenses or certifications to the Lessor upon its request.

ARTICLE XXII

Section 22.1 Authority: This Lease is authorized by Ordinance O-29-14- - adopted by the City Council of the City of Annapolis.

authorized agent, has caused this Le Lessee, Cruisers University, Inc. trading Cruiser University, Inc. trading as Ann authorized agent, has duly executed Witness the signatures and seals of the	f AnnapolisLessor, by and through its duly ease to be executed on its behalf, and the ease as Annapolis Spring Sailboat Showby and eapolis Spring Sailboat Showthrough its duly this Lease on the date first written above exparties.
	Cruisers University, Inc. trading as Annapolis Spring Sailboat Show
	By: eal)
Witness (Seal)	Graisers Ornversity, me. trading as
ATTEST:	City of Annapolis, Maryland
	Ву:
Regina C. Watkins-Eldridge, MMC, (Seal) City Clerk	Michael J. Pantelides , Mayor <u>Mayor</u>
REVIEWED AND APPROVED BY:	<u> </u>
Thomas Andrews, City Manager	
APPROVED FOR FINANCIAL SUFFIC	IENCY:
Bruce T. Miller, Director Finance Department	
APPROVED FOR FORM AND LEGAL	SUFFICIENCY*:
Michael G. Leahy, City Attorney-	



November 13, 2014

Mr. Lee Tawney National Sailing Hall of Fame 67 Prince George Street Annapolis MD, 21401

Ms. Debbie Gosselin Chesapeake Marine Tours P O Box 3350 Annapolis, MD, 21403

Dear Lee and Debbie.

To follow up on our conversations, below are the details of a proposed three-party agreement among NSHOF, Watermark, and Annapolis Boat Shows for sharing of space during our 2015 spring sailboat show. It seems clear to me that we are all in agreement on the terms of our space use. Here is my understanding of the various uses of the various properties in question.

- Chesapeake Marine Tours (Watermark) will, subject to approval from the City of Annapolis, loan-lease their interest in Ego Alley parcels to Cruisers University, Inc., trading as Annapolis Spring Sailboat Show for the period from 5:00 pm on April 21, 2015 through 8:00 pm on April 27, 2015 for use in producing the annual boat show.
- Watermark will be granted exclusive use of the Charter Dock Parcels 1 & 2 and the State Dock
 Parcel for the same time period. These spaces will be provided for use by Watermark tour
 boats, Miss Anne, and water taxis.
- NSHOF will grant exclusive use of the City Dock North Bulkhead Parcel to Watermark during those times/dates listed above.
- 4. Annapolis Boat Shows will provide ample and suitable floating docks and ramps onto the above-referenced docks to satisfy the needs of NSHOF for their Wounded Warriors Regatta during the weekend of April 16-20, 2015 and will remain in place for use by and satisfy the needs of Watermark for the dates listed above. ABS will, at their expense launch, transport, and install docks and ramps, and remove them by April 27.

If any of the above requirements are not timely approved by the respective parties, all other requirements and the agreement become null and void.

I feel very comfortable that we are all in agreement and wish to cooperate with each other in making this happen. It is my understanding that this agreement will suffice and the city council and committees will recognize it as a proper solution to our mutual space requirements. We all agree that the terms of this agreement shall be included in any lease with the City pertaining to these matters.

Please signify your acceptance of this agreement by signing and dating this letter below.

Thanks much,

Approved and accepted:

CHESAPEAKE MARINE TOURS INC

Debbie Gosselin

Approved and accepted:

NATIONAL SAILING HALL OF FAME

Lee Tawney

980 Awald Road, Suite 302, Annapolis, MD 21403 - 410-268-8828

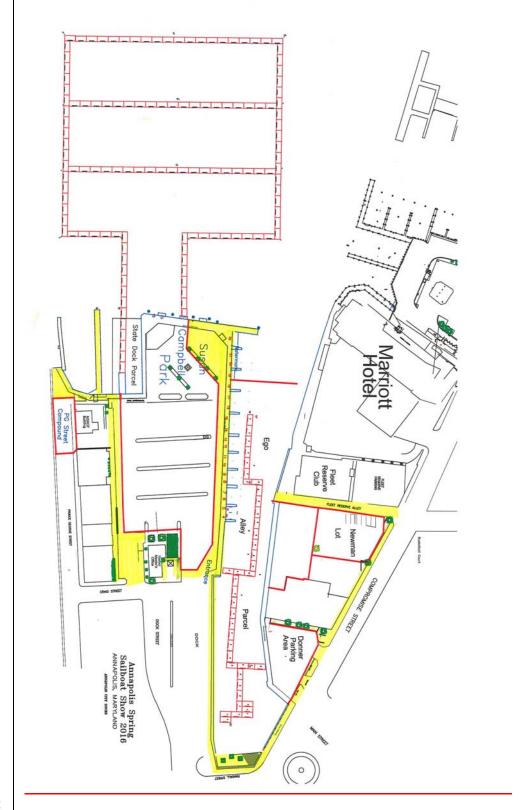


EXHIBIT B

1 2 3 4 5 6 7 8 9 10 11 12 13

SEPARATE AGREEMENT(S) / LETTER(S) OF PERMISSION

[Attach separate agreement(s) and/or letter(s) of permission, as applicable and as completed].