Annapolis Solar Energy Park

City Council Work Session

October 20, 2016







Topics of Discussion

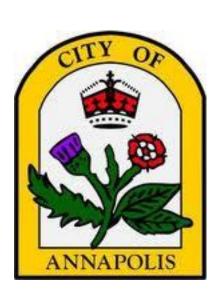
- Highlights
- Project Summary
- Development Process Where do we stand?
- Layout
- Schedule
- Economic Development





Highlights

- Annapolis Solar Park is slated to be the largest landfill solar project in the country, 16.8 megawatts (DC)
- BQ Energy and Building Energy will develop, build, own, operate, finance and be responsible for all site construction and maintenance
- Highly qualified team with significant experience building solar projects on closed landfills
- Annual lease payments and electricity savings will be valuable to the City for a many years
- 30% federal tax credit extended through 2019





Project Summary

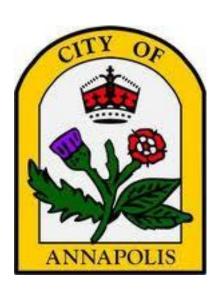
- BQ and Building Energy are partnering with the City of Annapolis as part of the Annapolis Renewable Energy Park
- We are creating a multi-participant solar energy park that will consist of seven individual solar projects, on 80 acres of the capped Annapolis Landfill
- The City of Annapolis is the "anchor tenant" using net meter aggregation to offset electricity use at multiple locations
- The team is uniquely qualified for this project
 - BQ leader in solar energy on landfills
 - BE leader in solar worldwide





The Development Process: Where do we stand?

- Permitting process all approvals in place
- Power purchase agreements/contracts are being finalized
- Interconnection process almost complete
- Onsite activity is commencing now with full construction to start in the Spring 2017
- On target for generating power for City of Annapolis and others by late Summer 2017





Permit & Approval Status

City of Annapolis Lease Signed

Anne Arundel County Grading Permit Approved

Forest Conservation Plan Approved

Zoning Change Approved

Modification Approved

Community Meeting Held

MDE Authorization For Building on

Landfill Received

Maryland PSC CPCN Non-Applicability Received

Solar Facility Registrations Will file at start up

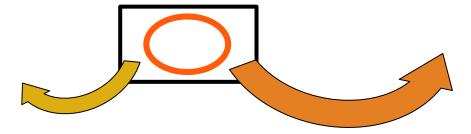




BGE Interconnection Plan

Solar Project Plan for two 13.2kV lines:

- 1. BGE upgrade of existing feeder on Defense Highway 3 MW AC.
- 2. A new express (dedicated) feeder to the Bestgate Substation 9 MW AC.
 - Pull wire through existing conduit out of substation BGE work
 - Overhead portion BGE work
 - Underground portion mixed scope of work: we will design and build an underground conduit along Housley Road, and turn over to BGE ownership. BGE will pull cable through conduit.
 - Some work still being defined and awaiting BG&E contract.





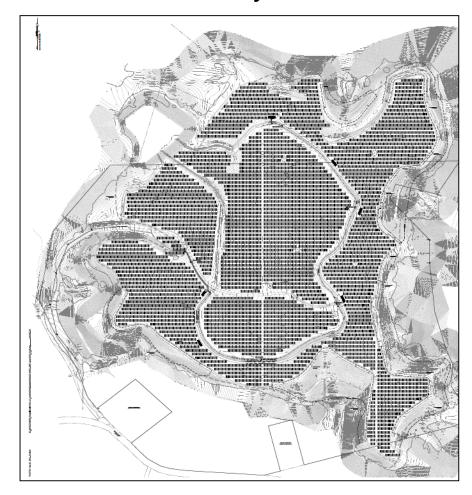


Layout

Site Sketch submitted to BGE – June 2015



Engineering Design for Grading Permits - January 2016







Schedule Overview

- BGE Scope Completion Q4 2016
- Finish PPA Documentation Q4 2016
- Finalize Construction Contracts Q4 2016
- Complete Finance Documentation with Banks Q1 2017
- Obtain Routine Building Permits Q1 2017
- Construction Q2 Q3
- Commissioning Q3





Economic Development

- +/- \$35 million project cost
- Local procurement is a priority for BQ and Building Energy
- Local firms already engaged:
 - McCrone
 - McCauley Lyman
 - Linowes & Blocher
- Keeping track of all local vendors (see next slide)
- Moving into construction:
 - Negotiating with EPC contractor
 - Stressed the importance of local:
 - Hiring
 - Sub contractors
 - Materials sourcing







Annapolis and Anne Arundel Vendors

Local Business

Annapolis Cigar Co.

Annapolis Double T Diner

Anne Arundel County Planning & Zoning

Anne Arundel County Public Library

Baltimore Coffee and Tea

Baltimore Gas & Electric

California Tortilla

Ceremony Coffee Roasters

Chesapeake Exxon

Chick and Ruth's Delly

City Dock Coffee

City of Annapolis

CVS Pharmacy

Dunkin' Donuts

Hard Bean Coffee & Booksellers

Hats in the Belfry

Lemongrass

Linowes & Blocher

McCauley Lyman LLC

McCrone

Middleton Tavern

Nano Asian Dining

Naval Bagels

Noah Hilman Garage

O'Learys Seafood Restaurant

Panera Bread

Pusser's Caribbean Grille

7-Eleven

Starbucks

Uncle Bob's Fudge Kitchen

Whole Foods Market

Purchase Type

Merchandise

Food & Beverage

Permit Fees

Meeting Room

Food & Beverage

Interconnection

Food & Beverage

Food & Beverage

Gasoline

Food & Beverage

Food & Beverage

Rent

Merchandise

Food & Beverage

Food & Beverage

Merchandise

Food & Beverage

Legal

Legal

Civil Engineering

Food & Beverage

Food & Beverage

Food & Beverage

Parking

Food & Beverage

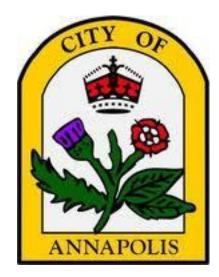
Food & Beverage

Food & Beverage

Food & Beverage Food & Beverage

Food & Beverage

Food & Beverage



As of September 30, 2016





Questions?