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1	Title
2	Lease of City Property: Fall 2021-2026 Boat Shows – For the purpose of authorizing a lease of
3	certain municipal property located in the general harbor, Dock Street and Edgewood Road areas
4	to United States Sailboat Shows, Inc. and United States Powerboat Shows, Inc., for certain
5	periods of time from 2021 to 2026, to conduct boat shows.
6	Body
7	·
8	CITY COUNCIL OF THE
9	City of Annapolis
10	City of Finingpoins
11	Ordinance No. O-9-17
12	01umance 1(0, 0-9-17
12	Introduced by: Mayor Pantelides and Alderman Budge
	Introduced by: Mayor Tantendes and Alderman Dudge
14	Deferred to
15	Referred to
16	Economic Matters Committee
17	Environmental Matters Committee
18	Finance Committee
19	
20	AN ORDINANCE concerning
21	
22	Lease of City Property: Fall 2021-2026 Boat Shows
23	
24	<b>FOR</b> the purpose of authorizing a lease of certain municipal property located in the general
25	harbor, Dock Street and Edgewood Road areas to United States Sailboat Shows, Inc. and
26	United States Powerboat Shows, Inc., for certain periods of time from 2021 to 2026, to
27	conduct boat shows.
28	
29	WHEREAS, United States Sailboat Shows, Inc., and United States Powerboat Shows, Inc.,
30	desire to lease certain municipal property for the purpose of conducting boat
31	shows; and
32	
33	WHEREAS, the Annapolis City Council believes that these proposed boat shows would benefit
34	the City; and
35	
36	WHEREAS, a lease setting forth details of the rental has been prepared and is considered
37	satisfactory; and
38	
39	WHEREAS, Article III, Section 8 of the Charter of the City of Annapolis requires the passage
40	of an ordinance to authorize the lease.
41	
42	NOW THEREFORE,
43	
44	SECTION I: BE IT ESTABLISHED AND ORDAINED BY THE ANNAPOLIS CITY
45	COUNCIL that the proposed lease between the City of Annapolis and United States Sailboat
46	Shows, Inc., and United States Powerboat Shows, Inc., for the rental of certain municipal

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property in the general harbor, Dock Street and Edgewood Road areas, as described in the lease, a copy of which is attached hereto and made a part hereof, for portions of 2021 through 2026, more specifically described in the attached lease, and subject to the option to expand or reduce the number of days of the tenancy as provided in the lease, is hereby approved and the Mayor is hereby authorized to execute the lease on behalf of the City of Annapolis.

6 7

8 **SECTION II: AND BE IT FURTHER ESTABLISHED AND ORDAINED BY THE** 9 **ANNAPOLIS CITY COUNCIL** that it is expressly found by the City Council that the property 10 to be leased will better serve the public need for which the property was acquired by stimulating 11 local interest in the boating industry, encouraging visitors and residents of the City to visit the 12 harbor and dock area, by generating tax revenues and rental income to the City and otherwise 13 providing economic benefits to the City.

SECTION III: AND BE IT FURTHER ESTABLISHED AND ORDAINED BY THE 15 ANNAPOLIS CITY COUNCIL that this Ordinance shall take effect from the date of its 16 17 passage. 18 19 20 **EXPLANATION** CAPITAL LETTERS indicate matter added to existing law. 21 [brackets] indicate matter stricken from existing law. 22 Underlining indicates amendments 23

		Page 3
1		<b>CITY OF ANNAPOLIS BOAT SHOW LEASE AGREEMENT</b>
2 3		(Fall 2021-2026)
4 5		Authorized by O-9-17
6 7 8 9 0 1	of State of Mar	<b>BOAT SHOW LEASE AGREEMENT ("Lease")</b> is made thisday, 2017, by and between the City of Annapolis, a municipal corporation of the yland ("Lessor"), and the United States Sailboat Show, Inc. and the United States now, Inc., Maryland corporations (jointly and severally, "Lessee").
2		<u>ARTICLE I</u>
3 4 5	Sectio	on 1.1. Premises and Initial Term:
6 7 8 9 0 1 2 3 4 5	incorporated Chandler, LL Lessor and C this Lease's I shall not inclu	Lessor hereby leases to Lessee those parcels of land and water described below the "Premises"), and as further designated on <u>Exhibit A</u> , attached hereto and into this Lease. The Premises shall include Lessor's right and interest in the C boardwalk and dock (formerly, "Fawcett's") pursuant to an agreement between thandler, LLC, unless such agreement has been terminated for any reason prior to initial Term or any applicable Renewal Term (both as defined below). The Premises ude the sidewalk on Dock Street between Craig Street and the State-owned property Dock Street, which are to be left open for public access subject to the terms of this
6 7	i.	Newman Street Parking Lot from Friday, October 1, 2021 at 12:01 AM through Wednesday, October 20, 2021 at 6:00 PM.
8 9 0	ii.	Prince George Street from Wednesday, September 29, 2021 at 12:01 AM through Wednesday, October 20, 2021 at 6:00 PM.
2 3 4 5	iii.	Boat moorings 1-13, 16-21 and 27, as depicted on <b>Exhibit B</b> (attached hereto and incorporated herein) from Sunday, October 3, 2021 at 6:00 PM through Wednesday, October 20, 2021 at 6:00 PM.
6 7 8 9 0	iv.	The Susan Campbell Park Parcel, Dock Street Parking Parcels A, B, C and D, and Dock Street from Randall Street to the water, expressly excepting public access roads and sidewalks from Randall Street to and through Craig Street (as depicted on <u>Exhibit A</u> ) and the sidewalk exclusion specified above, from Sunday, October 3, 2021 at 6:00 PM through Wednesday, October 20, 2021 at 6:00 PM.
1 2 3 4 5	v.	All twenty (20) of Lessor's boat moorings, # 41-60, located in St. Mary's Cove, Spa Creek, from Sunday, October 3, 2021 at 6:00 PM through Wednesday, October 20, 2021 at 6:00 PM.

O-9-17

- vi. Ego Alley, as depicted on **Exhibit A**, from Sunday, October 3, 2021 at 6:00 PM through Wednesday, October 20, 2021 at 6:00 PM.
  - vii. Edgewood Road/7090 Bembe Beach Road from Sunday, October 2, 2021 at 6:00 PM through Sunday October 2, 2022 at 6:00 PM (i.e. year round).
- 7 (b) Except for Edgewood Road/7090 Bembe Beach Road, Lessee shall only use the
  8 Premises for the purpose of holding two (2) boat shows each calendar year (each a "Show" and
  9 collectively, the "Shows").
- (c) Except for Edgewood Road/7090 Bembe Beach Road, Lessee shall hold the
  Shows on the Premises only during the dates and times described above in this Section 1.1
  (collectively, the "Initial Term"), and as further described in Section 1.2 below.
- (d) The Premises shall not be open to the public before 10:00 AM or after 6:30 PM
  during the Initial Term or any Renewal Term (as defined below) of this Lease. This time
  restriction shall not apply to private events authorized by Lessee.
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Section 1.2. Renewal Terms; Extension:

(a) This Lease may be renewed for five (5) additional one (1) year terms (each a
"Renewal Term" and collectively, "Renewal Terms") on the same terms and conditions, and in
accordance with all of the requirements of this Section 1.2. In the event any renewal materially
changes the terms and conditions set forth herein, the approval of Lessor's City Council may be
required.

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(b) On April 15, 2017, this Lease shall automatically be renewed for one (1)
additional calendar year of Shows, as further specified below, provided that: Lessee shall not be
in default under Article XIX of this Lease; there shall be no Force Majeure Event that prevents
Lessee's use of the Premises, as further described in Article XII of this Lease; and there shall be
no material change in the economic stability and sustainability of the power and/or sailing boating
industry. The Premises for this first Renewal Term shall consist of:

- i. Newman Street Parking Lot from Friday, September 30, 2022 at 12:01 AM through Wednesday, October 19, 2022 at 6:00 PM.
- 37 ii. Prince George Street from Wednesday, September 28, 2022 at 12:01 AM through
  38 Wednesday, October 19, 2022 at 6:00 PM.
  - Boat moorings 1-13, 16-21 and 27, as depicted on Exhibit B (attached hereto and incorporated herein) from Sunday, October 2, 2022 at 6:00 PM through Wednesday, October 19, 2022 at 6:00 PM.
- 43
  44 iv. The Susan Campbell Park Parcel, Dock Street Parking Parcels A, B, C and D, and
  45 Dock Street from Randall Street to the water, expressly excepting public access
  46 roads and sidewalks from Randall Street to and through Craig Street (as depicted

1		on <b>Exhibit A</b> ) and the sidewalk exclusion specified above, from Sunday, October	
2		2, 2022 at 6:00 PM through Wednesday, October 19, 2022 at 6:00 PM.	
3			
4	V.	All twenty (20) of Lessor's boat moorings, # 41-60, located in St. Mary's Cove,	
5		Spa Creek, from Sunday, October 2, 2022 at 6:00 PM through Wednesday,	
6		October 19, 2022 at 6:00 PM.	
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8	vi.	Ego Alley, as depicted on <b>Exhibit A</b> , from Sunday, October 2, 2022 at 6:00 PM	
9		through Wednesday, October 19, 2022 at 6:00 PM.	
10			
11	vii.	Edgewood Road/7090 Bembe Beach Road from Sunday, October 2, 2022 at 6:00	
12	v11.	PM through Sunday, October 1, 2023 at 6:00 PM (i.e. year round).	
		r wi unough Sunday, October 1, 2023 at 0.00 r wi (i.e. year found).	
13		On December 15, 2017, this Lease shall extend to the hermonical for $(1)$	
14	(c)	On December 15, 2017, this Lease shall automatically be renewed for one (1)	
15		lendar year of Shows, as further specified below, provided that: the Lease was	
16		newed for the 2022 calendar year; Lessee shall not be in default under Article XIX	
17		there shall be no Force Majeure Event that prevents Lessee's use of the Premises,	
18	as further des	scribed in Article XII of this Lease; and there shall be no material change in the	
19	economic stability and sustainability of the power and/or sailing boating industry. The Premises for		
20	this second R	enewal Term shall consist of:	
21			
22	i.	Newman Street Parking Lot from Friday, September 29, 2023 at 12:01 AM	
23		through Wednesday, October 18, 2023 at 6:00 PM.	
24		unough weahesday, October 10, 2025 at 0.00 TWI.	
2 <del>4</del> 25	ii.	Prince George Street from Wednesday, September 27, 2023 at 12:01 AM through	
	11.		
26		Wednesday, October 18, 2023 at 6:00 PM.	
27			
28	iii.	Boat moorings 1-13, 16-21 and 27, as depicted on <b>Exhibit B</b> (attached hereto and	
29		incorporated herein) from Sunday, October 1, 2023 at 6:00 PM through	
30		Wednesday, October 18, 2023 at 6:00 PM.	
31			
32	iv.	The Susan Campbell Park Parcel, Dock Street Parking Parcels A, B, C and D, and	
33		Dock Street from Randall Street to the water, expressly excepting public access	
34		roads and sidewalks from Randall Street to and through Craig Street (as depicted	
35		on <b>Exhibit A</b> ) and the sidewalk exclusion specified above, from Sunday October	
36		1, 2023 at 6:00 PM through Wednesday, October 18, 2023 at 6:00 PM.	
37		,	
38	v.	All twenty (20) of Lessor's boat moorings, # 41-60, located in St. Mary's Cove,	
39	۰.	Spa Creek, from Sunday, October 1, 2023 at 6:00 PM through Wednesday,	
40		October 18, 2023 at 6:00 PM.	
		October 18, 2025 at 0.00 m.	
41	*	Est Aller as deviated an E-hilitik A from Conders Ostalan 1, 2022 at 6:00 DM	
42	vi.	Ego Alley, as depicted on <b>Exhibit A</b> , from Sunday, October 1, 2023 at 6:00 PM	
43		through Wednesday, October 18, 2023 at 6:00 PM.	
44			
45	vii.	Edgewood Road/7090 Bembe Beach Road from Sunday October 1, 2023 at 6:00	
46		PM through Sunday, October 6, 2024 at 6:00 PM (i.e. year round).	

2 (d) On December 15, 2018, this Lease shall automatically be renewed for one (1) additional calendar year of Shows, as further specified below, provided that: the Lease was 3 4 previously renewed for the 2022 and 2023 calendar years; Lessee shall not be in default under Article XIX of this Lease; there shall be no Force Majeure Event that prevents Lessee's use of 5 the Premises, as further described in Article XII of this Lease; and there shall be no material 6 change in the economic stability and sustainability of the power and/or sailing boating industry. The 7 8 Premises for this third Renewal Term shall consist of:

- i. Newman Street Parking Lot from Friday, October 4, 2024 at 12:01 AM through Wednesday, October 23, 2024 at 6:00 PM.
- ii. Prince George Street from Wednesday, October 2, 2024 at 12:01 AM through 13 Wednesday, October 23, 2024 at 6:00 PM.
- iii. Boat moorings 1-13, 16-21 and 27, as depicted on Exhibit B (attached hereto and 16 17 incorporated herein) from Sunday, October 6, 2024 at 6:00 PM through Wednesday, October 23, 2024 at 6:00 PM. 18
- 20 iv. The Susan Campbell Park Parcel, Dock Street Parking Parcels A, B, C and D, and Dock Street from Randall Street to the water, expressly excepting public access 21 roads and sidewalks from Randall Street to and through Craig Street (as depicted 22 on Exhibit A) and the sidewalk exclusion specified above, from Sunday, October 23 6, 2024 at 6:00 PM through Wednesday, October 23, 2024 at 6:00 PM. 24
- 26 All twenty (20) of Lessor's boat moorings, # 41-60, located in St. Mary's Cove, v. Spa Creek, from Sunday, October 6, 2024 at 6:00 PM through Wednesday, 27 October 23, 2024 at 6:00 PM. 28
- Ego Alley, as depicted on Exhibit A, from Sunday, October 6, 2024 at 6:00 PM vi. 30 through Wednesday, October 23, 2024 at 6:00 PM. 31
  - vii. Edgewood Road/7090 Bembe Beach Road from Sunday, October 6, 2024 at 6:00 PM through Sunday, October 5, 2025 at 6:00 PM (i.e. year round).

36 (e) On December 15, 2019, this Lease shall automatically be renewed for one (1) additional calendar year of Shows, as further specified below, provided that: the Lease was 37 previously renewed for the 2022, 2023 and 2024 calendar years; Lessee shall not be in default 38 under Article XIX of this Lease; there shall be no Force Majeure Event that prevents Lessee's 39 use of the Premises, as further described in Article XII of this Lease; and there shall be no 40 material change in the economic stability and sustainability of the power and/or sailing boating 41 industry. The Premises for this fourth Renewal Term shall consist of: 42

- Newman Street Parking Lot from Friday, October 3, 2025 at 12:01 AM through 44 i. 45 Wednesday, October 22, 2025 at 6:00 PM.
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1 2 3	ii.	Prince George Street from Wednesday, October 1, 2025 at 12:01 AM through Wednesday, October 22, 2025 at 6:00 PM.
4 5 6 7	iii.	Boat moorings 1-13, 16-21 and 27, as depicted on <b>Exhibit B</b> (attached hereto and incorporated herein) from Sunday, October 5, 2025 at 6:00 PM through Wednesday, October 22, 2025 at 6:00 PM.
8 9 10 11 12 13	iv.	The Susan Campbell Park Parcel, Dock Street Parking Parcels A, B, C and D, and Dock Street from Randall Street to the water, expressly excepting public access roads and sidewalks from Randall Street to and through Craig Street (as depicted on <b>Exhibit A</b> ) and the sidewalk exclusion specified above, from Sunday, October 5, 2025 at 6:00 PM through Wednesday, October 22, 2025 at 6:00 PM.
14 15 16 17	v.	All twenty (20) of Lessor's boat moorings, # 41-60, located in St. Mary's Cove, Spa Creek, from Sunday, October 5, 2025 at 6:00 PM through Wednesday, October 22, 2025 at 6:00 PM.
18 19 20	vi.	Ego Alley, as depicted on <b>Exhibit A</b> , from Sunday, October 5, 2025 at 6:00 PM through Wednesday, October 22, 2025 at 6:00 PM.
21 22 23	vii.	Edgewood Road/7090 Bembe Beach Road from Sunday, October 5, 2025 at 6:00 PM through Sunday, October 4, 2026 at 6:00 PM (i.e. year round).
24 25 26 27 28 29	previously rer default under Lessee's use o	On December 15, 2020, this Lease shall automatically be renewed for one (1) endar year of Shows, as further specified below, provided that: the Lease was newed for the 2022, 2023, 2024 and 2025 calendar years; Lessee shall not be in Article XIX of this Lease; there shall be no Force Majeure Event that prevents of the Premises, as further described in Article XII of this Lease; and there shall be ange in the economic stability and sustainability of the power and/or sailing boating
30 31		Premises for this fifth Renewal Term shall consist of:
32 33 34	i.	Newman Street Parking Lot from Friday, October 2, 2026 at 12:01 AM through Wednesday, October 21, 2026 at 6:00 PM.
35 36 37	ii.	Prince George Street from Wednesday, September 30, 2026 at 12:01 AM through Wednesday, October 21, 2026 at 6:00 PM.
38 39 40 41	iii.	Boat moorings 1-13, 16-21 and 27, as depicted on <b>Exhibit B</b> (attached hereto and incorporated herein) from Sunday, October 4, 2026 at 6:00 PM through Wednesday, October 21, 2026 at 6:00 PM.
42 43 44 45 46	iv.	The Susan Campbell Park Parcel, Dock Street Parking Parcels A, B, C and D, and Dock Street from Randall Street to the water, expressly excepting public access roads and sidewalks from Randall Street to and through Craig Street (as depicted on <u>Exhibit A</u> ) and the sidewalk exclusion specified above, from Sunday, October 4, 2026 at 6:00 PM through Wednesday, October 21, 2026 at 6:00 PM.

- All twenty (20) of Lessor's boat moorings, # 41-60, located in St. Mary's Cove, v. Spa Creek, from Sunday, October 4, 2026 at 6:00 PM through Wednesday, October 21, 2026 at 6:00 PM.
  - Ego Alley, as depicted on Exhibit A, from Sunday, October 4, 2026 at 6:00 PM vi. through Wednesday, October 14, 2026 at 6:00 PM.
- Edgewood Road/7090 Bembe Beach Road from Sunday, October 4, 2026 at 6:00 vii. PM through Sunday, October 3, 2027 at 6:00 PM (i.e. year round).

If the requirements of this Section 1.2 shall not be met for any of the Renewal 12 (g) Terms, as further specified in Sections 1.2 (b)-(f), then this Lease shall automatically terminate at 13 14 the end of the then-current term.

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This Lease may be extended on the same terms and conditions, and in accordance 16 (h) 17 with this subparagraph, only provided that (1) the Lessee shall not be in default under Article XIX of this Lease and (2) there shall be no Force Majeure Event that prevents Lessee's use of the 18 Premises, as further described in Article XII of this Lease (the "Extension Requirements"). If 19 such Extension Requirements are met, then Lessee shall have the right, upon written notice to 20 Lessor at least ninety (90) calendar days prior to December 15, 2021, to elect to extend this 21 Lease for one (1) additional four (4) year period for the years 2027 through 2030 (the "Extension" 22 23 Period"), and the dates for any additional Shows shall be specified in an amendment to this Lease. The Extension Period shall consist of four (4) individual one (1) Renewal Terms, which 24 Renewal Terms shall renew on December 15, 2021 for the 2027 Shows, on December 15, 2022 25 for the 2028 Shows, on December 15, 2023 for the 2029 Shows, and on December 15, 2024 for 26 the 2030 Shows. These Renewal Terms shall be treated in the same manner and with the same 27 obligations as those Renewal Terms specified in Section 1.2 above. Any extension shall be 28 29 documented in writing and signed by the authorized representatives of each of the parties hereto, but shall not be required to go to Lessor's City Council unless there are material changes to any 30 other terms and conditions set forth herein. 31

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Section 1.3. Rent:

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Except as may be adjusted by Sections 1.5 and/or 2.4 of this Lease, the "Rent" for 35 (a) the Initial Term shall be the greater of either: (i) fifty percent (50%) of Lessee's gross receipts 36 (after deduction of admission taxes) from Lessee's sale of tickets for admission to the Shows 37 (collectively, the "Ticket Sales") during the Initial Term of this Lease or, (ii) the sum calculated 38 by increasing Three Hundred Eighty-Five Thousand Dollars and No Cents (\$385,000.00) by fifty 39 percent (50%) of the amount of the Consumer Price Index increase over the twelve (12) months 40 preceding the Initial Term (the "Minimum Payment"). "Consumer Price Index" as used in this 41 Lease shall mean "United States City Average All Items for All Urban Consumers (CPI-U, 42 1982-84=100)" published by the Bureau of Labor Statistics of the U.S. Department of Labor. If 43 the publication of the Consumer Price Index of the U.S. Bureau of Labor Statistics is 44 45 discontinued, comparable statistics on the purchasing power of the consumer dollar published by a responsible financial periodical selected by Lessor shall be used for making such computations. 46

(b) The Rent for each Renewal Term shall be the greater of either: (i) fifty percent
(50%) of the Ticket Sales during the applicable Renewal Term of this Lease or, (ii) the amount
of the Minimum Payment for the immediately prior term of this Lease increased by fifty percent
(50%) of the amount of the Consumer Price Index increase over the twelve (12) months
preceding each respective Renewal Term ("Renewal Minimum Payment"). Notwithstanding the
foregoing, the maximum amount that the Renewal Minimum Payment shall increase during the
Initial Term and all Renewal Terms under this Lease shall be ten percent (10%).

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10 (c) Lessee shall pay Lessor the applicable Rent, in full, within thirty (30) calendar days of the close of the Shows for the then-current term. If the Rent is based on the Ticket Sales, 11 rather than the Minimum Payment or the Renewal Minimum Payment, then the Rent shall be 12 paid to Lessor simultaneously with Lessee's payment of its State of Maryland admissions tax. 13 Lessee shall also submit a copy of its Maryland State Admissions and Amusement tax 14 report/return and such other proof of gross receipts from the Ticket Sales as may be reasonably 15 requested by Lessor's Director of Finance to: Director Department of Finance at 160 Duke of 16 Gloucester Street, Annapolis, Maryland 21401. Copies of such payment and proof of gross 17 receipts shall be provided to Lessor's Harbormaster at 1 Dock Street, Annapolis, Maryland 18 21401. 19

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# Section 1.4. City Fees:

22 23 In addition to the Rent, Lessee shall reimburse Lessor the sum calculated by (a) increasing Thirty-Eight Thousand Six Hundred Twenty-Five Dollars and No Cents (\$38,625.00) 24 by fifty percent (50%) of the amount of the Consumer Price Index increase over the twelve (12) 25 months preceding the Initial Term (collectively, the "City Fees"), for the costs incurred by 26 Lessor as a result of Lessee's use of the Premises during the Initial Term, including, but not 27 limited to, utilities, inspections, parking and transportation, facilities and services, trash and 28 29 recycling services, police services, fire services, and other safety services.

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(b) The City Fees for each Renewal Term shall be the amount of the City Fees paid for the immediately prior term of this Lease increased by fifty percent (50%) of the amount of the Consumer Price Index increase over the twelve (12) months preceding each respective Renewal Term. Notwithstanding the foregoing, the maximum amount that the City Fees shall increase during the Initial Term and all Renewal Terms under this Lease shall be ten percent (10%).

(c) Lessee shall pay Lessor the applicable City Fees, in full, at the same time Lessee
 pays the corresponding Rent.

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(d) *Police Services:* In exchange for the City Fees, Lessor shall provide police
services related to traffic control outside the Premises, security for Lessee's office within the
Premises, and liaison with Lessee's security guards inside the Premises.

45 (e) *Fire Services:* In exchange for the City Fees, Lessor shall provide fire protection 46 as required for the Shows. Following the erection of all booths and other Show structures as described in Article VII of this Lease, but before the Shows open, the parties shall meet at the
Premises to assure compliance with Lessor's Fire Department regulations and accessibility of
fire lanes and turning radius. No open flame devices or running of watercraft propulsion engines
shall be permitted on the Premises during the open hours of the Shows.

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6 (f) *Utilities:* In exchange for the City Fees, Lessor shall provide water and electricity 7 as required for the Shows. Lessee, at its own expense, shall install all temporary electrical 8 equipment, lines and devices required to provide power to the Premises in compliance with the 9 National Electric Code.

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Trash and Recycling: In exchange for the City Fees, Lessor shall provide an 11 (g) adequate number of trash and recycling dumpsters outside the Premises for the use by Lessee 12 during the Initial Term and any Renewal Term of this Lease, and Lessor shall also provide for 13 the prompt removal of all trash, refuse and recycling materials deposited into these dumpsters 14 during the Shows. Lessee, at its sole expense, shall provide an adequate and equal number of 15 trash and recycling containers for its use within the Premises during the Initial Term and any 16 Renewal Term of this Lease, shall regularly empty such containers into Lessor-provided 17 dumpsters, and shall also provide for the prompt removal of all such containers from the 18 Premises after the Shows. 19

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# Section 1.5. Revisions to the Premises:

22 23 Lessor shall have the right to decrease the area of the Premises in order to reflect (a) any change in ownership or infrastructure, provided written notice is furnished to Lessee on or 24 before the April 1st immediately preceding the first Show for the Initial Term and/or any 25 Renewal Term. In the event the total Premises area (measured in square feet) is reduced by any 26 action of Lessor under this Section 1.5, the Rent due and payable shall be reduced in direct 27 proportion to the reduction in total Premises area. Lessee shall present documentation including 28 29 measurements and calculations to support any claim of reduced Premises.

Lessee shall have the right to request to decrease the area of the Premises in order 31 (b) 32 to reflect any change in the Shows, provided a written request is furnished to Lessor on or before the April 1st immediately preceding the first Show for the Initial Term and/or any Renewal 33 Term. Any such change shall be subject to Lessor's written approval, which approval shall not 34 be unreasonably withheld. If such a decrease is approved by Lessor, Lessee shall be entitled to a 35 pro rata reduction in the Rent, but only if the Rent is based on the Minimum Payment or the 36 Renewal Minimum Payment. Lessee shall not be entitled to a reduction in the percentage of 37 Ticket Sales due to Lessor if the Rent is based on such Ticket Sales. 38

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- 40 (c) Any increase in the area of the Premises requires an amendment to this Lease,41 signed by both parties.
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#### 43 44

# ARTICLE II

45 <u>Section 2.1. Finalizing Initial Term and Renewal Terms:</u> The parties hereby agree that 46 the dates and times specified in Sections 1.1 and 1.2 for the Initial Term and the Renewal Terms are tentative dates based upon current knowledge and calendars, and the parties hereby further
agree that they shall meet no later than April 1<sup>st</sup> of each year to finalize and confirm such dates
for the Initial Term and each Renewal Term. Any changes shall be memorialized in a written
amendment to this Lease.

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6 <u>Section 2.2. Number of Days:</u> Lessor grants to Lessee the right to add one (1) day at the 7 end of any Show for general public admission. Lessee shall also have the right, in its sole 8 discretion, to reduce the number of days of any Show. Lessee shall provide written notice of such 9 intention no later than thirty (30) calendar days before the opening of the first Show for the 10 Initial Term and for each Renewal Term.

12 Section 2.3. Other Boat Shows: Excluding any lease to Cruisers University, Inc., Lessor 13 shall not lease the Premises for the purpose of holding boat shows on the Premises from April 1st 14 through November 1st during the Initial Term or any applicable Renewal Term. Lessee may, 15 within its sole discretion, provide written authority to waive this restriction. This restriction shall 16 be deemed to be automatically waived by Lessee as to either Show reduced to less than one (1) 17 ten (10) hour day pursuant to Section 2.1.

## 19 <u>Section 2.4. Adjustment to Rent:</u> The Rent, but only if based on the Minimum Payment 20 or the Renewal Minimum Payment, and the City Fees shall be increased or reduced 21 proportionately if Lessee exercises its rights to extend or shorten the number of Show days 22 pursuant to Section 2.1. All of the other provisions of the Lease shall remain in full force and 23 effect. 24

# **ARTICLE III**

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Section 3.1. Use of the Premises:

(a) Lessee is authorized to use existing and normal ingress to and egress from the
 Premises, and existing and normal street and harbor lighting, all without additional charge.

(b) Amplified music or other amplified sound on the Premises shall not exceed the
 maximum decibel levels specified in Chapter 11.12 of the City Code, as may be amended.

(c) Lessee shall submit to Lessor an initial diagram of its proposed use of the Premises at least thirty (30) calendar days before the opening of the first Show for the Initial Term and for each Renewal Term, and shall continue to submit updates of such diagram (as needed) up to the date of the opening of that first Show. Lessee shall obtain final Lessor approval of the final (updated) diagram prior to opening of that first Show, which approval shall not unreasonably be withheld or delayed.

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- 42 <u>Section 3.2. Pre-Show Meetings and Inspection:</u> At no additional cost to Lessee and 43 prior to the opening of each Show, representatives of Lessor's Department of Neighborhood and 44 Environmental Programs, Police Department, Fire Department, Office of Emergency 45 Management, Harbormaster, and Department of Public Works shall inspect the Premises and 46 nearby areas with Lessee's representative(s) to determine compliance with Lessor requirements,

1 and for determination of the condition of the Premises. Written approval by representatives of 2 these Lessor departments shall be required before Lessee may open any Show. The opening of any Show shall not be delayed by any Lessor department whose representative is not present for 3 4 this pre-inspection. Lessor shall not refuse permission to open any Show or any part of the Shows under this Section unless a threat to health or safety has been identified. Lessor shall 5 make every effort to limit that part of the Show(s) not opened in the event of such threat, and to 6 7 allow Lessee to open the closed portion of the Show(s) as soon as the threat is abated to Lessor's 8 satisfaction.

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10 Section 3.3. Transportation: Lessee shall prepare and submit a written "Transportation Plan" with a parking element to Lessor's Director of Transportation at 308 Chinquapin Round 11 Road, Annapolis, Maryland 21401, with a copy to Lessor's Harbormaster at 1 Dock Street, 12 Annapolis, Maryland 21401. The Transportation Plan shall address matters specified by Lessor's 13 Director of Transportation, and shall be submitted to that director no later than the August 1st 14 immediately preceding the first Show for the Initial Term and for each Renewal Term. Except 15 for public ways within the Premises, the Transportation Plan shall not provide for the closure of 16 any street or restrict parking to only those associated with the Shows. Moreover in publicizing 17 the Shows, Lessee shall direct all persons attending the Shows to park their vehicles at satellite 18 lots and ride a shuttle to the site of the Shows. Upon receipt of the Transportation Plan, Lessor's 19 Director of Transportation shall make copies available to all relevant agencies, including, but not 20 limited to, those listed in Section 3.2, and to interested parties who have requested a copy. 21 22

## **ARTICLE IV**

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Section 4.1. Insurance: Lessee, at its sole expense, shall obtain and keep in full force
 and effect comprehensive commercial general liability insurance of no less than Two Million
 Dollars (\$2,000,000.00) combined single limit, bodily injury and property damage, and Eight
 Million Dollars (\$8,000,000.00) umbrella policy, which shall be effective during the Lease's
 Initial Term, all applicable Renewal Terms, and the entire period of time during which Lessee
 shall use or occupy the Premises or any part of the Premises.

32 Section 4.2. Additional Insured: The insurance policy or policies shall specifically name the "City of Annapolis, its elected officials, appointees, directors, employees, agents, contractors 33 and representatives" as additional insureds, and insure against any and all loss, costs, damages, 34 and expenses suffered by any person or to any property, including property owned by Lessor, 35 due to or alleged to be due to an act, omission or the negligence of Lessee, its officers, agents, 36 employees, vendors, subtenants or contractors, directly or indirectly, in connection with this 37 Lease or the use of the Premises or any part of the Premises by Lessee, its officers, agents, 38 39 employees, vendors, subtenants or contractors.

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<u>Section 4.3. Insurer:</u> Lessee's insurer or insurers shall be authorized to write the required insurance, approved by the Insurance Commissioner of the State of Maryland, and subject to the approval of Lessor's City Attorney. The form and substance of Lessee's insurance policy or policies shall also be subject to reasonable approval by Lessor's City Attorney, and shall be submitted to the City Attorney at 160 Duke of Gloucester Street, Annapolis, Maryland 21401, with a copy to Lessor's Harbormaster at 1 Dock Street, Annapolis, Maryland 21401, for such approval not less than thirty (30) calendar days prior to Lessee's occupancy of the Premises.
The policy or policies of insurance shall then be secured by Lessee and filed with the City
Attorney not less than fifteen (15) calendar days prior to Lessee's occupancy of the Premises. No
approvals pursuant to this Section 4.3 shall be unreasonably withheld or delayed.

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6 <u>Section 4.4. Notice:</u> The certificate for each insurance policy or policies shall contain a 7 statement on its face that the insurer will not cancel the policy or fail to renew the policy, 8 whether for nonpayment of premium, or otherwise, whether at the request of Lessee or for any 9 other reason, except after thirty (30) calendar days advance written notice mailed by the insurer 10 or Lessee to Lessor's City Attorney, and that such notice shall be transmitted postage prepaid, 11 return receipt requested.

13 <u>Section 4.5. Lessee's Obligations:</u> The obligations of Lessee under this Article are part
 14 of but do not limit or satisfy Lessee's obligations under the remainder of this Lease.

# ARTICLE V

Section 5.1. Indemnity: Lessee shall forever indemnify, defend and hold harmless 18 Lessor, its elected officials, appointees, directors, employees, agents, contractors and 19 representatives, from and against any and all claims, suits, actions, judgments, and liability for 20 loss, injury, damages and/or expenses suffered or alleged to have been suffered during the 21 Lease's Initial Term or any Renewal Term by any person or to any property due to or alleged to 22 be due to an act, omission or the negligence of Lessee, its officers, agents, employees, vendors, 23 subtenants or contractors, directly or indirectly, in connection with this Lease or the use and 24 25 occupancy of the Premises or any part of the Premises, by Lessee, its officers, agents, employees, vendors, subtenants or contractors. 26

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Section 5.2. Reimbursement: Lessee shall reimburse Lessor, within thirty (30) calendar 28 29 days after demand for such reimbursement, for any damage done to Lessor's buildings, facilities, equipment or property caused by an act, omission or the negligence of Lessee, its officers, 30 agents, employees, vendors, subtenants or contractors, during the Lease's Initial Term, any 31 Renewal Term, or Lessee's use and occupancy of the Premises or any part of the Premises. 32 Lessee may request Lessor to provide reasonably sufficient documentation or other proof of such 33 damage prior to any reimbursement. If Lessee disputes any request for reimbursement, it may 34 appeal such request to the City Manager and/or his/her authorized designee for review and 35 reconsideration. 36

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## ARTICLE VI

40 <u>Section 6.1. Security:</u> Lessee shall contract with and pay, as independent contractors, 41 security guards from an agency duly licensed by the State of Maryland, in numbers sufficient to 42 maintain security, peace and order at the Shows inside the Premises during the entirety of the 43 Lease's Initial Term and all applicable Renewal Terms.

- ARTICLE VII
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<u>Section 7.1. Interior Construction:</u> Lessee shall have the right to construct, install or erect seats, platforms, booths, tanks, scaffolding, rigging, floating piers, pilings, docks, catwalks, tents, exhibits, and any other apparatus or structure which Lessee may deem necessary or desirable for the purpose of presenting the Shows. Lessee shall have the right to erect and construct a temporary fence so as to enclose the Premises in such a manner as to limit entry onto the Premises through controlled entrances. Such fence shall not contain barbed wire, razor wire or any similar materials.

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<u>Section 7.2. Exterior Construction:</u> Wherever necessary to provide for pedestrian traffic,
 Lessee shall erect and construct temporary wooden sidewalks outside of the Premises where the
 existing sidewalks are enclosed in the Premises by a temporary fence described in Section 7.1.
 All temporary sidewalks shall be handicap accessible and illuminated during hours of darkness,
 and maintained by Lessee in a safe and secure condition.

Section 7.3. ADA and Other Permits: Lessee hereby assumes exclusive responsibility 15 for compliance with any and all applicable provisions of the Americans with Disabilities Act of 16 1990 (ADA), as amended from time to time, at the Premises, during the entire time that Lessee 17 uses or occupies the Premises or any part of the Premises. Subject to the inspection provisions of 18 Section 3.2 of this Lease, and to standard public safety and health approvals, any and all permits, 19 licenses or authorizations required to be obtained from Lessor by Lessee during the Initial Term 20 or any Renewal Term of this Lease for the purpose of constructing or erecting the temporary 21 structures described in this Article VII and for operating the Shows, shall be deemed granted and 22 23 issued upon the execution of this Lease by Lessor and Lessee. All other federal, state or county 24 permits, which may be required, shall be the sole responsibility and expense of Lessee.

## ARTICLE VIII

<u>Section 8.1. Cleanliness:</u> Lessee shall be responsible for keeping the Premises free of
 debris, trash and refuse, which shall be placed in the containers and the dumpsters specified in
 Section 1.4(g).

32 <u>Section 8.2. Sanitation and Toilets:</u> Lessee shall, at its sole expense, provide adequate 33 and sanitary toilet facilities throughout the Premises for use by the general public and others 34 attending or participating in the Shows, including sufficient ADA compliant sanitary toilet 35 facilities.

37 <u>Section 8.3. Trash, Recycling and Public Safety Cooperation:</u> The parties shall 38 cooperate with each other and use their best efforts to ensure that there is prompt trash and 39 recycling removal, public safety protection, and adequate traffic control during the designated 40 period of use and occupancy by Lessee of the Premises.

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# ARTICLE IX

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 44 Section.9.1. Quiet Enjoyment: Lessor covenants with Lessee that at all times during the
 45 Initial Term and any Renewal Term of this Lease, Lessee shall peacefully hold and quietly enjoy
 46 the use and occupancy of the Premises without any disturbance or hindrance from Lessor or from

any other person claiming through Lessor, except that Lessor or others claiming through Lessor
may enter onto the Premises to effect necessary repairs to their own facilities as reasonably
contemplated by the terms of this Lease, and to assure compliance with the terms of this Lease
and all applicable laws. Lessee shall cooperate with Lessor to effect this access to the Premises.

# ARTICLE X

<u>Section 10.1.</u> Condition of Premises after Shows: Upon the expiration or earlier termination of this Lease, Lessee, at its sole expense, shall return the Premises to Lessor in the same or superior condition than received, natural wear and tear excepted.

Section 10.2. Lessee's Equipment after Shows: Prior to the expiration or earlier 12 termination of this Lease, Lessee shall immediately remove all of its property, fixtures and 13 chattels from the Premises. In the event that Lessee, its officers, agents, employees, vendors, 14 subtenants or contractors fail to remove any item of property, Lessor reserves the right to remove 15 and store any such property after the expiration or earlier termination of this Lease at Lessee's 16 sole expense, or as an alternative, to leave the property at the Premises. In either case, Lessor 17 shall charge Lessee a per diem rental for storage of such property. Lessor shall bear no 18 responsibility or liability for damage to or expense incurred as a result of property left, removed 19 or stored under the provisions of this Section. Lessee shall pay to Lessor any expenses or charges 20 due pursuant to this Section within thirty (30) calendar days after receipt of a bill from Lessor. 21

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Section 10.3. Post-Shows Inspection: Within ten (10) calendar days following the 23 expiration or earlier termination of this Lease, Lessee shall accompany Lessor on a tour of the 24 Premises to determine the condition of the Premises. Items corrected or repaired by Lessor, and 25 deemed by Lessor to be the sole responsibility of Lessee, shall be billed by Lessor and paid by 26 Lessee within thirty (30) calendar days after receipt of such bill. Lessee may request Lessor to 27 provide reasonably sufficient documentation or other proof of such items corrected or repaired 28 29 by Lessor prior to any payment. If Lessee disputes any bill for an item corrected or repaired by Lessor, it may appeal such bill to the City Manager and/or his/her authorized designee for review 30 and reconsideration. 31

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Section 10.4. Reports: Within thirty (30) calendar days after the end of each Show 33 throughout the Initial Term and any Renewal Term of this Lease, Lessee shall provide to Lessee's 34 Mayor and the City Council, c/o the City Attorney, 160 Duke of Gloucester Street, Annapolis, MD 35 21401, a written report detailing Lessee's general success of the applicable Show; any changes or 36 improvements to the Show or the Premises; details on the applicable Ticket Sales; and addressing 37 any Lessor concerns related to this Lease (each an "Report" and collectively the "Reports"). If 38 requested by Lessor, Lessee shall present such Reports at a City Council meeting or work 39 session. 40

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## **ARTICLE XI**

44 <u>Section 11.1. Remedies:</u> All duties, liabilities and/or obligations imposed upon or
45 assumed by Lessee or Lessor by or under this Lease shall be taken or construed as cumulative,
46 and the mention of any specified duty, liability or obligation imposed upon or assumed by Lessee

or Lessor under this Lease shall not be taken or construed as a limitation or restriction upon any or all of the other duties, liabilities, or obligations imposed upon or assumed by Lessee or Lessor under this Lease. The remedies provided for in this Lease shall be construed to be cumulative and in addition to any other remedies provided in law or equity which Lessor or Lessee would have in any case. In no case shall a waiver by either party of the right to seek relief under this provision constitute a waiver of any other or further violation. The remedies provided in this Lease shall not be deemed exclusive of other remedies not specified.

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9 <u>Section 11.2. Injunction:</u> Lessor shall have the right to seek and obtain in any court of 10 competent jurisdiction an injunction, without the necessity of posting a bond, to restrain a 11 violation or alleged violation by Lessee of any term of this Lease, anything to the contrary 12 notwithstanding.

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## **ARTICLE XII**

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Section 12.1. Impossibility of Performance:

Notwithstanding any other terms or provisions of this Lease, in the event Lessor is 18 (a) temporarily or permanently prevented, restricted or delayed in the performance of any or all of 19 the duties and obligations imposed upon or assumed by it hereunder, by act of the General 20 Assembly of Maryland or the City Council of Annapolis, by a court of competent jurisdiction, by 21 administrative delay not due to the fault of Lessor (and its members and agents), or by an 22 unforeseen event, not due to the fault of Lessor (and its members and agents), including but not 23 limited to unforeseeable causes beyond its control, such as , strikes, fire, storm, sea level rise, or 24 other casualty, acts of God, or force majeure event (each, a "Force Majeure Event"), or other 25 unforeseen occurrences which render impossible or not economically feasible the fulfillment of 26 this Lease, then Lessor shall not be liable directly or indirectly for any claims caused to or 27 suffered by Lessee or any other person in connection with or as a result of such prevention, 28 29 restriction or delay, and Lessee shall not be liable for the payment of Rent for the applicable term of the Lease. 30

(b) Lessee shall not be responsible for delays in the performance of any or all of the
 duties and obligations imposed upon or assumed by it hereunder caused solely by unforeseeable
 causes beyond its control or the control of its subcontractors or suppliers of materials, such as a
 Force Majeure Event or other unforeseen occurrences.

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(c) If such prevention, restriction or delay pursuant to Section 12.1(a) or 12.1(b)
relates to not more than five percent (5%) of the applicable Initial Term or Renewal Term of the
Lease, the Shows shall still be held and the Rent (only if based on the Minimum Payment or
Renewal Minimum Rent) shall be prorated to account for the number of scheduled hours the
Shows are not open to the public.

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(d) In case of any loss of or damage to the Premises as the result a Force Majeure Event,
Lessor in its sole and absolute discretion may determine whether or not, and to what extent, to repair
or restore any of the Premises. If Lessor decides to repair or restore, and any portion of the Premises
remains suitable for Lessee's use, then Lessee shall be entitled to utilize that portion of the

1 Premises. If Lessor decides not to repair and restore the Premises, then Lessee may in its discretion 2 elect to remain on the Premises under the provisions of this Lease or to terminate this Lease, it being Lessee's sole responsibility to restore and/or repair such portions of the Premises as it may elect to 3 4 undertake. If any portion of the Premises is rendered unusable during the Term as a result of a Force Majeure Event, the Rent (only if based on the Minimum Payment or Renewal Minimum 5 Rent) due and payable shall be reduced in direct proportion to the area of the Premises rendered 6 7 unusable. Lessee shall present documentation including measurements and calculations to 8 support any claim of reduced Premises. In addition, Lessee shall be entitled to a credit against Rent for all reasonable and documented costs in performing repairs to the Premises as a result of 9 any such Force Majeure Event. Lessee shall be further entitled to such other adjustments as 10 permitted pursuant to Section 1.5 of this Lease. 11 12 Lessor and Lessee shall work cooperatively to determine possible alternatives, 13 (e) solutions and/or remedies to any prevention, restriction, or delay that may occur. 14 15 16 **ARTICLE XIII** 17 Section 13.1. Payment: Lessee shall make all payments due under this Lease by check, 18 payable to the City of Annapolis. In addition to all other amounts due pursuant to this Lease, 19 Lessee shall pay Lessor a monthly late fee of one and one-half percent (1.5%), or eighteen 20 percent (18%) per annum, of any payment more than sixty (60) calendar days past due, until 21 22 paid. 23 Section 13.2. Right to Audit: Lessor shall have to right to receive and review a copy of 24 Lessee's Maryland State Admissions and Amusement tax report/return and any additional proof 25 of gross receipts from the Ticket Sales as may be reasonably requested by Lessor's Director of 26 Finance to confirm that Lessee has fulfilled its obligations under this Lease. 27 28 29 ARTICLE XIV 30 Section 14.1. Time is of the Essence: Time is of the essence in the performance of this 31 Lease. Except as may be provided in this Lease or otherwise agreed to in writing by both parties, 32 the times and deadlines specified in this Lease shall not be extended for any reason relating to 33 the Initial Term or any Renewal Term of the Lease and/or the installation or removal of 34 equipment, materials, displays, or property from the Premises. 35 36 37 **ARTICLE XV** 38 Section 15.1. Assignment: Lessee shall not assign, transfer, or otherwise dispose of this 39 Lease without the prior written consent of Lessor, but such consent shall not be unreasonably 40 withheld or delayed. A transferee with a minimum of five (5) years experience operating boat 41 shows, expressly including prior experience working past shows on the Premises as part of or in 42 connection with the Lessee, and a net worth of at least Two Million Dollars (\$2,000,000.00) 43 shall be deemed approved. The foregoing shall not prevent Lessee from subleasing portions of 44 the Premises to Show exhibitors, provided the portion of the Premises subleased to any exhibitor 45 does not exceed twenty-five percent (25%) of the total area of the Premises. 46

### ARTICLE XVI

4 <u>Section 16.1. Independent Contractor:</u> Lessee is an independent contractor and not the 5 agent or employee of Lessor. Under no circumstances shall this Lease be considered to create an 6 employee or agency relationship or a partnership or joint venture between the parties.

### ARTICLE XVII

10 Section 17.1. Liens: Lessee hereby consents that Lessor shall have a lien upon all property of Lessee located from time to time upon the Premises for any and all unpaid charges 11 which arise under this Lease, which lien shall be subordinate to the lien of any mortgagee of 12 Lessee. Lessee hereby consents to and Lessor shall have the power to impound and retain 13 possession of such property until all such charges and late fees due pursuant to this Lease have 14 been paid, in full, to the satisfaction of Lessor. In the event such charges remain unpaid thirty 15 (30) calendar days after the expiration or earlier termination of this Lease, Lessor shall have the 16 power to sell such property at public auction and apply the receipts from such auction to all such 17 unpaid charges. 18

### ARTICLE XVIII

Section 18.1. Compliance with all Laws: Lessee shall comply with all laws, ordinances, and statutes applicable to the Premises or any part of the Premises, and the use and occupancy thereof, and to pay all taxes or charges imposed by law in connection with Lessee's use and occupancy of the Premises. Provided Lessee is making good faith progress towards correcting any violation under this Section, Lessee shall have a reasonable time to correct that violation, not to exceed sixty (60) calendar days.

#### ARTICLE XIX

Section 19.1. Termination: In the event Lessee should materially default in performance 31 of its obligations under this Lease, and such default continues for more than thirty (30) calendar 32 days after Lessor has given written notice to Lessee of such default (except that if such default 33 shall not be reasonably curable within thirty (30) calendar days, such thirty (30) calendar day 34 period shall be extended for such time as is reasonably necessary to cure the default provided 35 Lessee commences to cure the default within thirty (30) calendar days and diligently prosecutes 36 the cure until completion), Lessor shall have the right to immediately terminate the Lease and/or 37 to pursue reimbursement from Lessee for any damages to Lessor resulting from Lessee's 38 material default of this Lease. For purposes of this Article XIX, "materially default" and/or 39 "material default" shall mean one (1) or more of the following: 40

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(a) If any representation or warranty, expressed or implied, of Lessee and pertaining to this Lease shall prove at any time to be incorrect or misleading in any material respect either on the date when made or throughout the Initial Term and any Renewal Term of this Lease; or

- (b) If Lessee shall fail to comply, fail to fulfill, or otherwise violate any of the terms, conditions, or obligations contained in this Lease; or
  - (c) If Lessee shall fail to pay Rent and/or City Fees as required by the terms and conditions of this Lease: or
  - (d) If Lessee loses or forfeits its corporate status, or ceases to be in good standing with the State of Maryland.

Section 19.2. Other Leases: There are currently in effect leases between Lessor and 10 Lessee for the Premises for boat shows for the years of 2015 through 2020. In the event Lessee 11 should materially default in performance of its obligations in any one (1) of the above years, 12 including failure to pay rent and/or other fees as required by such leases, such material default 13 shall also constitute a material default in the leases for all years subsequent to it, including this 14 Lease. If the material default continues for more than thirty (30) calendar days after Lessor has 15 given written notice to Lessee of such material default, Lessor shall have the right to terminate 16 any of the leases for any one (1) or more of the years remaining in effect, including this Lease. 17 Otherwise, execution of this Lease shall have no effect on those leases for the years of 2015 18 through 2020. 19

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### ARTICLE XX

23 Section 20.1. Immunities: Nothing in this Lease shall be interpreted or construed to waive, in whole or in part, or to otherwise diminish, Lessor's statutory, common law or other 24 immunities in any action in tort, in contract or in any other form. The parties agree that if any 25 26 duty assumed by Lessor under the terms of this Lease or any action taken by Lessor pursuant to any such term is construed to waive, in whole or in part, any such immunity, then the immunity 27 shall nevertheless be fully restored, and shall bind and protect the parties as a contractual 28 29 undertaking.

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Section 21.1. Lessee's Representations: Lessee hereby represents and warrants the following:

ARTICLE XXI

Lessee is a corporation(s), duly formed and validly existing under the laws of the 36 (a) State of Maryland and is qualified to do business and is in good standing in the State of 37 Maryland. 38

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Lessee has the power and authority to consummate the obligations and 40 (b) responsibilities contemplated hereby, and has taken all necessary action to authorize the 41 execution, delivery and performance required under this Lease. 42

Lessee has obtained and shall continue to maintain, at its sole expense, such 44 (c) 45 licenses and certifications as are necessary for the Shows and as required pursuant to this Lease, and shall present such licenses or certifications to Lessor upon its request. 46

		O-9-17 Page 20	
1 2		ARTICLE XXII	
3 4 5	Section 22.1 Author City Council of the City of	ority: This Lease is authorized by Ordinance O-9-17 adopted by the Annapolis.	
6			
7		ARTICLE XXIII	
8 9	Section 23.1 Bir	nding Effect: The terms of this Lease shall be binding on and	
9 10		ties and their respective successors and assigns.	
11	enforceacie against the part		
12	Section 23.2. Gov	erning Law: In all actions arising from this Lease, the laws of the	
13		vern, and the venue for all actions initiated pursuant to this Lease shall	
14	2	of Anne Arundel County, Maryland. The parties waive jury trial in all	
15 16	actions initiated pursuant to	o this Lease.	
16 17	Section 23.3 Sever	rability. If any of the provisions of this Lease are declared by a court	
18	<u>Section 23.3.</u> Severability: If any of the provisions of this Lease are declared by a court or other lawful authority to be unenforceable or invalid for any reason, the remaining provisions		
19		I thereby and shall remain enforceable to the full extent permitted by	
20	law.		
21			
22		ival: Those sections in this Lease which by their nature are intended	
23	to survive shall survive the	termination of this Lease.	
24 25	Section 22.5 Notic	<u>e:</u> Any notice required to be delivered shall be sent to the following	
25 26		uch other address and/or such other individual as a party may identify	
27	in writing to the other party		
28			
29	To Lessor:	Director, Recreation & Parks Department	
30		273 Hilltop Lane	
31		Annapolis, Maryland 21403	
32			
33 34	With a Copy to:	City Attorney 160 Duke of Gloucester Street	
35		Annapolis, Maryland 21401	
36			
37	To Lessee:	Annapolis Boat Shows	
38		980 Awald Road, Suite 302	
39		Annapolis, Maryland 21403	
40		Attn: Paul Jacobs, President	
41 42	With a Convita	Thomas I. Multonin, Esquira	
42 43	With a Copy to:	Thomas J. Mulrenin, Esquire Yumkas, Vidmar, Sweeney & Mulrenin, LLC	
44		185 Admiral Cochrane Drive, Suite 130	
45		Annapolis, MD 21401	
46			

O-9-17 Page 21

the parties with respect to the subject contemporaneous understandings, agree	This Lease constitutes the sole and entire agreement of t matter of this Lease, and supersedes all prior and ments, representations and warranties, both written and
	Neither party has relied on any statement, representation,
	v or of any other person on such party's behalf, including ements arising from statute or otherwise in law, except
	greements expressly contained in this Lease.
for the representations, warranties, and a	greenents expressly contained in this Lease.
Section 23.7 No Oral Amend	Iments: No amendment to or rescission, termination,
	e is effective unless it is in writing, identified as an
-	n, cancellation or discharge of this Lease and signed by
the authorized representatives of each pa	• • •
Section 23.8. No Peddlers, Haw	kers, Itinerant Merchant License: A license for peddlers,
	ant to Chapter 7.40 of the Annapolis City Code is not
· · · · · · · · · · · · · · · · · · ·	ng the Term of this Lease and/or for the purpose of the
Shows.	
IN WITNESS WHEREOF, L	essor, by and through its duly authorized agent, has
caused this Lease to be executed on its	behalf, and Lessee, by and through its duly authorized
agent, has duly executed this Lease on t	he date first written above. Witness the signatures of the
parties.	
	LESSEE:
	United States Sailboat Show, Inc.,
	United States Powerboat Show, Inc.
	Ву:
Witness	By: Paul Jacobs, President
Witness	
Witness	Paul Jacobs, President
	Paul Jacobs, President LESSOR:
	Paul Jacobs, President
Witness ATTEST:	Paul Jacobs, President
	Paul Jacobs, President LESSOR: City of Annapolis, Maryland
ATTEST:	Paul Jacobs, President LESSOR: City of Annapolis, Maryland By:
ATTEST: Regina C. Watkins-Eldridge, MMC,	Paul Jacobs, President LESSOR: City of Annapolis, Maryland By: Michael J. Pantelides
ATTEST:	Paul Jacobs, President LESSOR: City of Annapolis, Maryland By:
ATTEST: Regina C. Watkins-Eldridge, MMC,	Paul Jacobs, President LESSOR: City of Annapolis, Maryland By: Michael J. Pantelides

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2	REVIEWED AND APPROVED BY:
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6	Thomas Andrews, City Manager
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9	APPROVED FOR FINANCIAL SUFFICIENCY:
10	
11	
12	
3	Bruce T. Miller, Director
4	Finance Department
5	
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7	APPROVED FOR FORM AND LEGAL SUFFICIENCY:
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9	
20	
21 22	City Attorney
.∠	