

Agenda

- Water and Sewer Fund Financial Plan
- 2 Rates and Customer Impacts
- 3 Comparisons





Financial Plan Development

1) Revenue Requirements:

- Expenses based on FY19 budget, and escalated on line item level using cost indices and staff input
- Incorporates existing debt and capital improvement plan (CIP)

2) Revenue Forecast:

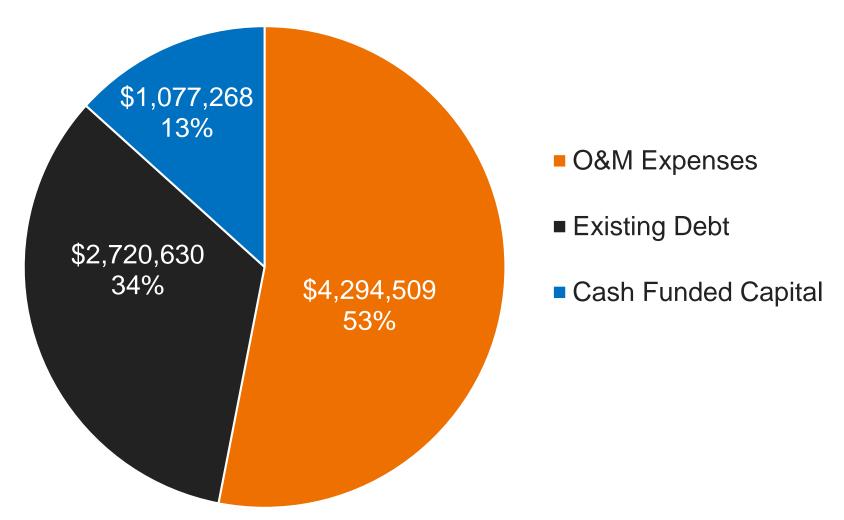
- Forecast of system demands and customer counts
- Development of revenue forecast with existing rates and fees

3) Evaluate Key Metrics:

- Ability to establish/maintain minimum reserve balances
- Ability to meet debt service requirements

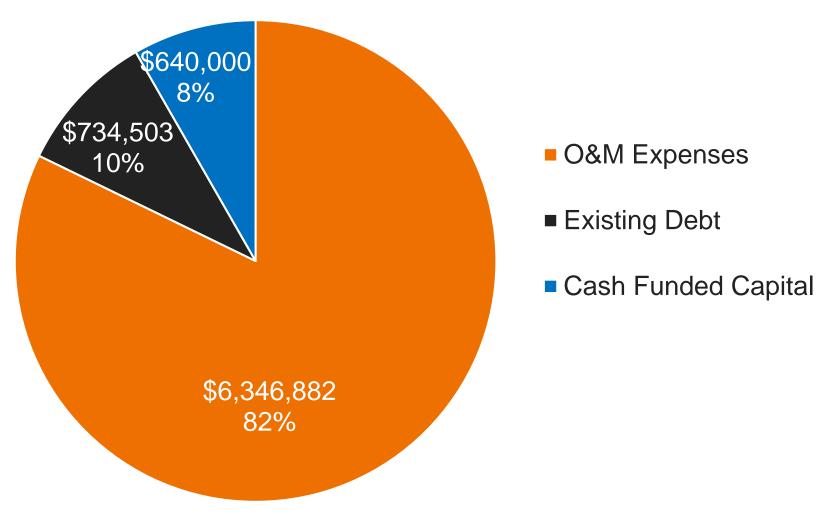


2019 Water Revenue Requirements





2019 Sewer Revenue Requirements





Water Revenue Sufficiency

	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28
Total Operating Expenses	\$4.29	\$4.36	\$4.49	\$4.63	\$4.76	\$4.91	\$5.05	\$5.20	\$5.36	\$5.51
Capital Expense	S									
Cash Funded Capital	\$1.08	\$1.16	\$1.31	\$1.40	\$1.48	\$1.57	\$1.65	\$1.74	\$1.82	\$1.91
Existing Debt Service	\$2.72	\$2.74	\$2.72	\$2.74	\$2.74	\$2.74	\$2.74	\$2.73	\$2.74	\$2.74
Projected Debt Service	\$0.00	\$0.12	\$0.22	\$0.33	\$0.44	\$0.54	\$0.63	\$0.71	\$0.79	\$0.87
Total Capital Expenses	\$3.80	\$4.01	\$4.26	\$4.47	\$4.66	\$4.84	\$5.02	\$5.19	\$5.36	\$5.52
Total Water Expenses	\$8.09	\$8.38	\$8.75	\$9.10	\$9.42	\$9.74	\$10.07	\$10.39	\$10.71	\$11.03
Current Water Revenues	\$8.56	\$8.52	\$8.48	\$8.44	\$8.41	\$8.37	\$8.33	\$8.30	\$8.26	\$8.22

^{*}Revenues at current rates / no increases



^{**}Assumes capital funded with 40% cash / 60% debt

Sewer Revenue Sufficiency

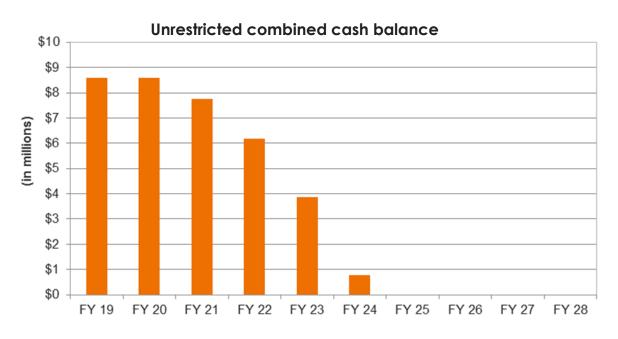
	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28
Total Operating Expenses	\$6.35	\$6.57	\$6.80	\$7.05	\$7.30	\$7.56	\$7.83	\$8.11	\$8.40	\$8.68
Canital Evnanca	0									
Capital Expense	5	T	I	I			I	I	I	I
Cash Funded Capital	\$0.64	\$0.69	\$0.73	\$0.78	\$0.83	\$0.88	\$0.93	\$0.97	\$1.02	\$1.07
Existing Debt Service	\$0.73	\$0.72	\$0.73	\$0.71	\$0.71	\$0.71	\$0.71	\$0.72	\$0.71	\$0.72
Projected Debt Service	\$0.00	\$0.07	\$0.13	\$0.20	\$0.25	\$0.31	\$0.36	\$0.41	\$0.45	\$0.49
Total Capital Expenses	\$1.37	\$1.48	\$1.60	\$1.69	\$1.80	\$1.90	\$2.00	\$2.10	\$2.19	\$2.28
Total Sewer Expenses	\$7.72	\$8.05	\$8.41	\$8.74	\$9.10	\$9.46	\$9.83	\$10.21	\$10.59	\$10.97
Current Sewer Revenues	\$8.36	\$8.33	\$8.29	\$8.25	\$8.22	\$8.18	\$8.14	\$8.11	\$8.07	\$8.04

^{*}Revenues at current rates / no increases



^{**}Assumes capital funded with 40% cash / 60% debt

Metrics without Increases



Debt Coverage	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27
Net Income Available for Debt Service	\$6.0	\$5.6	\$5.2	\$4.7	\$4.2	\$3.8	\$3.3	\$2.8	\$2.3
Annual Debt Service	\$1.4	\$1.6	\$1.8	\$2.3	\$2.5	\$2.6	\$2.8	\$2.9	\$3.0
Debt Service Coverage (Min 1.5)	4.15	3.48	2.83	2.04	1.72	1.44	1.19	0.96	0.75



Financial Plan Recommendation

Rate Adjustments	FY 19	FY 20	FY 21
Water	2.5%	2.5%	2.5%
Sewer	2.5%	2.5%	2.5%

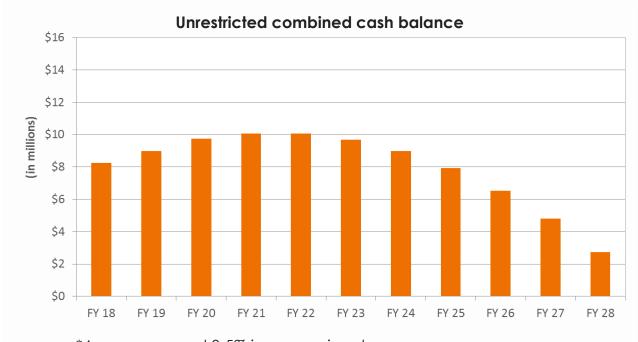
FY 20 and 21 for informational purposes only

Financial plan will allow for:

- Funding of water and sewer system operating, existing debt requirements and future capital investments
- Gradually transition to funding capital with cash over time



Metrics with Financial Plan



*Assumes annual 2.5% increases in rates

Debt Coverage	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27
Net Income Available for Debt Service	\$6.3	\$6.4	\$6.3	\$6.3	\$6.2	\$6.1	\$6.1	\$6.0	\$5.9
Annual Debt Service	\$1.4	\$1.6	\$1.8	\$2.3	\$2.5	\$2.6	\$2.8	\$2.9	\$3.0
Debt Service Coverage (Min 1.5)	4.42	3.96	3.46	2.72	2.52	2.35	2.20	2.07	1.96





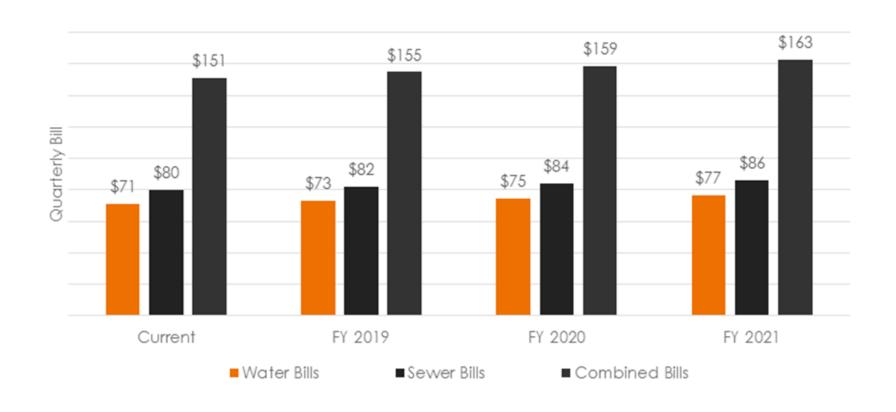
Proposed FY19 Rates

Meter Size	Water Fixed Charge	Sewer Fixed Charge
1" or Less	\$11.46	\$13.05
1 ½"	\$57.29	\$65.23
2"	\$91.66	\$104.37
3"	\$183.33	\$208.74
4"	\$286.45	\$326.16
6"	\$572.89	\$652.32

Туре	Usage Charge (per 1,000 gallons)			
Residential Water				
Tier 1: 0 - 7,000 gallons	\$3.61			
Tier 2: 7,001 - 20,000 gallons	\$7.24			
Tier 3: Over 20,000 gallons	\$10.86			
Non-Residential Water	\$5.39			
Sewer Usage Rates	\$5.74			
Naval Academy Usage Rates	\$5.11			

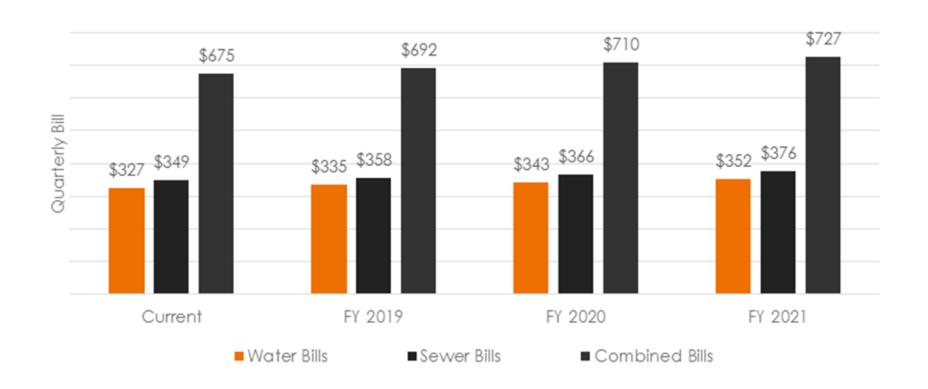


Average Residential Customer (12 Kgal) Quarterly Bill Projection





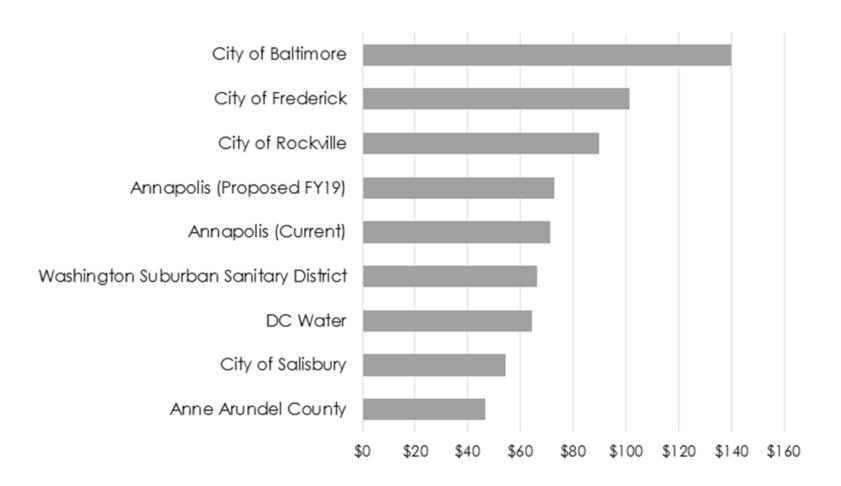
Sample Non-Residential Customer (60 Kgal) Quarterly Bill Projection





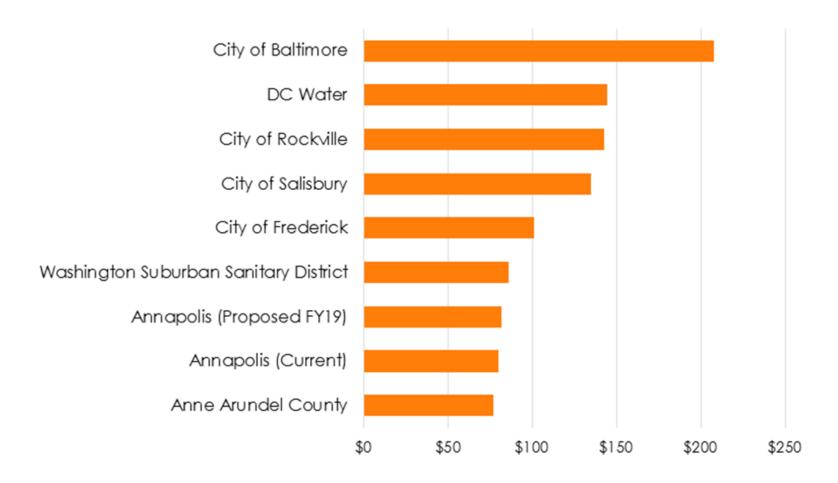


Water Bill Comparison Average Quarterly Bill (12Kgal)





Sewer Bill Comparison Average Quarterly Bill (12Kgal)





Combined Bill Comparison Average Quarterly Bill (12Kgal)

