

# Office of the Mayor Gavin Buckley, Mayor 160 Duke of Gloucester Street Annapolis, MD 21401-2517

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October 4, 20	)19			
To: Alderper	sons, City of Annapolis			
From: Mayor	Gavin Buckley		•	•
Re: Transpor	rtation Board appointmer	at		
Pending your Plewinski is a 6/30/2022	approval, I would like to a resident of Ward 7. The	o appoint Ms. Cara Plewi is appointment fills a vac	nski to the Transpo ancy on the board.	ortation Board. Ms Her term will end
Cara Plewins 1903 Towne Annapolis M	Centre Boulevard, Apt. 3	308		
A copy of he	r resume is attached.			
Thank You.				
GB/hrr				
	Reviewed by: _Transpo	rtation Committee		
	Favorable	_ Unfavorable		
	Committee Chair	Date	_	

Ms.

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### CARA FLECK PLEWINSKI

1045 Hyde Park Drive · Annapolis, md 21403 · 443,621.9343 · Fleck 1225@gmail.com

#### Marketing and Communications Experience:

#### SEPT 2017-CURRENT: ASSISTANT DIR. MARKETING & COMMUNICATIONS, UMD DEPT OF TRANSPORTATION (DOTS)

- Develops, directs and assesses integrated marketing and communications strategies that enhances the DOTS brand and promotes all aspects of DOTS operations: Shuttle-UM, BikeUMD, sustainable transportation programming and parking.
- Directs a communications strategy that informs the university community about DOTS policies.
- Strengthened DOTS' social media presence by developing a content creation and customer response strategy.
- Builds trust with the constituents by conceptualizing and implementing community outreach initiatives.
- Led the implementation of a new website, which generated a 10% increase in organic search traffic, a 438% increase in social media traffic, a 20% decrease in bounce rate and increased session duration by 130%.
- Directs a marketing team of four full-time employees and nine student employees.

# Aug 2012 - Sept 2017: Assistant Dir. of Marketing & External Relations, University of MD (UMD) School of Music

All duties of the Marketing and Communications Coordinator position, as well as the following:

- **Recruitment Strategy**: Conceptualize, write, and oversee the production of all SOM digital and print admissions materials; develop and implement admissions marketing strategy with SOM Assistant Dir. of Admissions.
- **Email Marketing**: Launched, wrote, and delivered the quarterly School of Music Alumni e-newsletter, bi-weekly event emails, and quarterly prospective student emails.
- Relationship Management/Outreach: Cultivate relationships with key members of the community, including music educators and youth orchestra directors, to generate interest in SOM programs for prospective students.
- **Development**: Engage SOM scholarship donors through regular e-newsletters and semesterly meetings, and assist in planning board cultivation events.
- **Special Projects**: curated, branded, and marketed a chamber music concert series featuring SOM students at popular Hyattsville restaurant and performance venue, Busboys and Poets.

#### Aug 2010 - Aug 2012: Marketing & Communications Coordinator, UMD School of Music

- Concert Marketing: Liaise with The Clarice marketing team to convey SOM concert priorities and programming concepts and ensure events are promoted appropriately.
- Messaging Strategy: Identify and develop press priorities that exemplify SOM and University messaging in collaboration with Director; collaborate with Clarice, College of Arts and Humanities and UMD Central Communications to ensure the SOM's stories are pitched to the media and shared throughout campus.
- **Brand Management**: Ensure that the SOM and University brands are clear and consistent throughout SOM print and digital media.
- Content Creation/Curation: Manage and create content for all SOM digital assets, including the website, e-newsletters and social media; created all social media accounts.
- Copywriting & Editing: Edit all print and digital promotional materials media created by The Clarice for SOM performances; write copy for SOM public events.
- Supervision: Supervises marketing graduate assistant who creates and deploys weekly internal emails and manages content for SOM concert programs.

# Aug 2015 – March 2016: Social Media & Marketing, SEOULSPICE (Freelance Contract, Part-Time) SEOULSPICE is a fast-casual restaurant in NoMA, D.C.

- Email marketing: Devised digital marketing strategy that built customer email list in advance of restaurant grand opening; wrote, designed and deployed emails.
- Social Media Strategy: Created and built audiences for SEOULSPICE social media accounts; wrote content that generated excitement around the restaurant grand opening date; replied to customer inquiries received through social media.

- Outreach/Partnerships: Partnered with other businesses located near the restaurant to promote grand opening; launched UberEATS account.
- Copywriting: Wrote SEOULSPICE web copy and tagline.

#### OTHER EXPERIENCE:

Aug 2014 - Sept 2017: Program Manager, UMD High School Music Academy (HSMA), UMD School of Music Administers all aspects of the program, including:

- Scheduling & Events: Determine daily schedule and camp events and in collaboration with Program Director. Reserve rooms and determine production needs with Operations Manager.
- Budget: Create and manage annual HSMA budget.
- **Hiring & Training**: Contract and manage a team of 23 staff and faculty; ensure all staff and faculty are trained and contracted in compliance with state and university risk management requirements.
- **Risk Management**: Write and enforce camp emergency policy and medical plan that comply with state and risk management requirements.
- Evaluation & Development: Assess effectiveness of program and recommend program improvements to Program Director.
- Marketing: Develop HSMA brand and marketing strategy that successfully recruits the target number of 70 program participants per summer.
- Auditions & Registration: Oversee HSMA audition process, including audition registration, audition weekend logistics, audition decisions, camp chamber group assignments and camp registration process for accepted students.
- **Program Logistics**: Make on-campus living arrangements, plan student arrival and departure, write student and faculty handbooks that outline program details and policies.
- Supervision: Supervises admissions coordinator who assists with program logistics; answers inquiries for participants and their families; manages score scanning and distribution; and completes other duties as assigned.

#### FEB 2016 - PRESENT: ARTISTIC ADMINISTRATOR, GOURMET SYMPHONY (PART-TIME)

- Curation: develops concert themes and repertoire with GS Artistic Director; facilitates programming and culinary
  discussions between musicians, chefs and GS staff; outlines concert concepts and key messaging points for GS
  Communications Director.
- **Budget**: creates concert budgets for Saloon Series, assists Artistic Director with budget creation for other GS events.
- Personnel Management: maintains list of GS musicians; sends parts, seatings, concert logistics and contracts to musicians hired for all GS-produced engagements; coaches musicians on talking points as needed for Saloon Series concerts; plans activities for GS musicians that cultivate high morale and investment in the organization.
- Operations: creates event timelines; for events where GS curates for other ensembles works with operations and personnel management to clarify complex concert logistics and identify musicians who will mingle with guests.
- Season Planning: leads evaluation and programming exercise for GS team to initiate season planning.

#### 2000 - Present: Professional Freelance Harpist (Part-Time)

Appears in Washington, D.C. and Baltimore as a soloist, chamber and orchestral musician. Principal harpist with the Grammy-nominated Inscape Chamber Orchestra. Interested in interdisciplinary performance and has an affinity for working with composers and premiering new works. Recent appearances at venues such as the Kennedy Center and Strathmore.

#### EDUCATION:

American University, Washington, DC Master of Arts in Arts Management

University of Maryland, College Park, MD Bachelor of Music in Harp Performance

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Revised 2/13/2019

## City of Annapolis

Office of the Mayor 160 Duke of Gloucester Street Annapolis, MD 21401-2517

Mayor@annapolis.gov • 410-263-7997 • Fax 410-216-9284 • TDD use MD Relay or 711 • www.annapolis.gov

### **Boards and Commissions Application**

Personal information			
Name Cara Fleck Plewinski			
Address 1045 Hyde Park Drive	'		·
City Annapolis	ST	MD	Zip <u>21403</u>
Phones Home <u>443-621-9343</u>	Other		
E-mail fleck1225@gmail.com	· ,,		
Statement of interest – Why should you be app	oointed to this board/commi	ssion?	
I would like to participate on the transportation be interested in seeing the expansion of an expande my professional experience makes me uniquely sold Director for Marketing and Communications for the member of the senior team, I regularly sit at the transportation programming. I am attuned to the mobility systems (ex. bike and electric scooter should be selected to serve on the board.	ed cycling network and more e suited for the a position on the he University of Maryland Dept able with those who plan our p complexities involved in chang nare). I also understand how lia	officient to transpo t. of Tran parking, ging police aising wi	ransit options. I also believe that rtation board. I am the Assistant asportation Services, and as a transit and sustainable cies and implementing new th the community is critical to the
Are you a resident of the City of Annapolis?  Are you an employee of the City of Annapolis?  If yes, please state your job title, department &	Carlos con Selected and an anticomposition of the control of the c		Yes No
Do you do business with the City of Annapolis? If yes, please detail.		LITTLE AND THE STREET OF T	Yes 🗸 No
Are you currently serving on any city boards or coll f yes, please list board(s).	mmissions?	viadziak zrakiben es feldali MA-Vialenti MA	See

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Work experience (titles and duties							
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Educational background (certifica	tes, diplomas, d	egrees, sem	inars, etc)				
Please refer to resumé.			· · · · · · · · · · · · · · · · · · ·		en e		
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Other experience (volunteer exper	ience, members	hips etc)	<u></u>		(ASSA) - Complete Complete Commission of Security (Complete Complete Comple	<u> Ca dolum al lar Christophana amba</u>	enstyn deldenste (metalio strented liber
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Revised 2/13/2019					•		



Name J. David Allen, Executive Director, UMD DOTS	Phone 301-314-4532
Address jdallen@umd.edu	
Name Anna McLaughlin, Assist. Dir. for Sustainable Transportation, UMD	DOT( Phone 301-314-0183
Address annamc@umd.edu	
Name Valerie Goubeau, Assist. Dir. for Special Projects, UMD DOTS	Phone 301-314-0178
Address vgoubeau@umd.edu	
Appointees are subject to the provisions of the City of Annapolis Et Appointees are strongly encouraged to review this Code and contact the Annapolis Ethics Commission with all inquiries.	
Signature Cara Flack	Date

E-mail electronically completed form to <a href="maileotropics.gov">boards@annapolis.gov</a>. Paper copies may be faxed to 410-216-8284 or mailed to the Mayor's Office address above, attention Boards and Commissions Coordinator.

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