



# KEVIN G. SMITH

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## PROFESSIONAL EXPERIENCE

### NVR

#### *Senior Construction Cost Manager*

Beltsville, Maryland

July 2017 – Present

Responsible for division financial success with pricing and cost control measures  
Managed 5-8 communities at a time to ensure compliance with jurisdictional permits, fees, and regulations  
Reviewed site plans for expected site conditions and unique requirements  
Reviewed house plans to verify compliance with architectural requirements  
Provided cost forecasts for individual houses and communities  
Researched residential sales data for market demand indicators  
Collaborated on community architectural decisions  
Maintained compliance with internal controls and annual audit requirements  
Analyzed cost variances to identify process improvements

### Comtech (previously TeleCommunication Systems)

#### *Senior Finance Manager*

Annapolis, Maryland

March 2008 – July 2017

Led annual financial planning for business unit, leading to \$8M reduction in costs  
Finance lead for site consolidation and M&A evaluation processes  
Managed consolidation efforts for \$90M business unit for monthly and annual business reviews with executive team  
Drove consolidated weekly revenue and cost forecasting updates  
Improved reporting by building a detailed cost forecast model to manage forecasting of operating and capital expenditures  
Drove efficiency improvements via Cognos, Deltek, and TM1 report creation, modification and automation  
Built and maintained Percentage-of-Completion (EAC, POC) revenue recognition model for business line  
Responsible for monthly accruals and reconciliations, purchase order approval, and project creation authorization

### ModusLink

#### *Business Financial Analyst / Account Representative*

Lindon, Utah

April 2007 – March 2008

Provided supply chain management to a Fortune 500 company  
Led Lean Sigma cost savings projects in excess of \$150,000, leading to Lean Sigma Practitioner certification  
Responsible for monthly accrual and invoicing on \$6 million account

## EDUCATION

### Thunderbird School of Global Management

MBA in Global Management; Finance Specialization

Glendale, Arizona

January 2007

### Brigham Young University

B.A. Economics

Provo, Utah

December 2005

## ADDITIONAL INFORMATION

**Languages:** English - Native; Spanish – Fluent

**Computer Skills:** Microsoft Office; IBM Cognos; IBM Cognos TM1; Deltek Costpoint;

**Activities:** Eagle Scout

**Awards:** Unsung Hero Award, TeleCommunication Systems

Lean Sigma Practitioner, ModusLink

Entering Student Merit Award, Thunderbird School of Global Management

Heritage Scholar, Brigham Young University